Get started in 3 simple steps.

1. Visit Partners.Spectrum.com
   • Fill out the online application form

2. • Speak with a Spectrum Channel Manager
   • Select a Master Agent

3. • Get training
   • Start selling

The right network.
The right solutions.
The right partner.

Partner with Spectrum. Grow your business.

As a leading technology provider, we understand that any potential partnership you choose should align with your goals, values and needs — and those of your customers. With our robust portfolio of Internet, Voice, TV and Networking solutions for small to medium businesses and large enterprises, we can help you do just that.

With an array of education, sales tools and a commitment to your success, partnering with Spectrum can help you expand your business and your revenue potential.

Key elements of the Spectrum Partner Program:

| How It Works | Sign up and start selling. Once services are installed, you will receive residual compensation for any customer you manage that maintains an account with Spectrum. |
| Customer Relationship | You own the customer relationship from a selling perspective — Spectrum manages the customer support (billing and technical). |
| A Great Fit for... | • Telecom Agents  
• Network Integrators  
• Interconnects  
• Traditional VARs  
• IT Consultants |
| Support | You’re assigned a dedicated Spectrum Partner Program regional channel manager team based on your location and the Master Agent you work with. Additionally, your Master Agent will provide support and guidance in selling Spectrum services. |
| Co-Branding/Marketing | With access to our online Partner Portal (Partner Link), partners have sales tools and marketing materials (can be co-branded) to represent the partnership. |