Powered by Progress

Q: Who is Progress Software?
A: Progress Software is a global software company that enables its customers and partners to turn ideas into business reality through the rapid development, deployment, and management of powerful data-driven business applications, both on-premise and in any cloud. The Pacific platform reduces the cost, complexity, and extended timescales typically associated with application development, modernization, and data integration, allowing companies to achieve their business objectives through fast time-to-market with applications that offer an engaging “anywhere, anytime, any device” experience.

Q: What are some of the key features and benefits of your platform?
A: The Pacific platform combines the speed and agility of PaaS with the flexibility, rich data connectivity, and rules management that businesses need to be competitive with their applications. Pacific enables the rapid creation of new applications with minimal coding that can be deployed in the cloud or on-premise, to any device; it provides an industry-leading data integration engine for easy, flexible connectivity to any data wherever it resides; and it offers business rules management for more agile, less error-prone applications.

Q: How does your partner program work?
A: The Partner+ program was built to empower our partners and help evolve their businesses. Our differentiator is a consultative relationship that pivots around our partners’ goals. Each partner is unique, and we work with their specific business needs to ensure that we are providing them with the tools they need to be successful. We provide a wealth of resources to help them meet customer needs and achieve their business goals.

Q: How does your partner program work?
A: Our model is one of shared-success with a focus on Partner Business Planning, where we align Progress resources to a partner’s goals. Resources include developer software, on-demand technical training, go-to-market support, and business-empowerment workshops to help them promote their expertise and collaborate within their partner ecosystem.

Q: What can partners expect from Partner+?
A: Our partners enjoy faster time-to-market with the industry’s most productive development platform; mobile, SaaS and cloud-ready solutions; technical enablement and business empowerment.

Progress and its 2,000+ partners generate more than $5 billion in annual revenues. More than 90 percent of Fortune 100 companies and thousands of companies use applications “Powered by Progress.”

Contact us at partners@progress.com or visit www.progress.com/partners.

“...the primary—maybe the only—way that consumers will connect with the business is through applications which deliver a personal ‘anywhere, anytime, any device’ experience...

The Progress Partner Program provides our partners with a visionary application development platform and a complete range of business empowerment tools, which together enable them to understand their customers’ emerging business need for flexibility, agility and time-to-market, and deliver solutions that will engage and delight their users.”

Kimberly King
VP Global Partners and Channels
Progress Software