



BlueVoyant®

Provide customers with rock-solid cyber defense

Extend Your Microsoft Practice and Fuel Business Growth

Offer customers trusted managed cybersecurity services with BlueVoyant — a top 350 Microsoft Partner awarded the Microsoft Security 20/20 Top MDR Team

Gold
Microsoft Partner



Expand your share of the customer wallet with BlueVoyant

The overall cybersecurity market is set for a compound annual growth rate of 12.5% over the next five years, making it worth \$403 billion by 2027¹.

A BlueVoyant partnership helps you to easily expand Microsoft offerings to unlock the security capabilities of customers' technology investments. We support partners deploying and managing customers Microsoft technologies and we offer an end-to-end suite of integrated tools, including MDR, third party risk, digital risk protection, and professional services.

Do more with customers, and do it profitably with a trusted partner

- Extend your Microsoft practice by leveraging our 24/7 Modern SOC & security experts
- Increase revenue with an award winning partner program focused on financial rewards, tools, resources and more
- Drive new business with our Microsoft MDR offering that is competitively unmatched in proprietary alert rules, automated playbooks, data connectors, and human talent



Rock-solid managed services for Microsoft security technologies

BlueVoyant is a channel-first, expert-driven cybersecurity company with the mission of providing active prevention and defense across your customers' organization and supply chain. Our services empower you to help customers optimize the value of their Microsoft security technology investments.

BlueVoyant managed cybersecurity services help you to standardize on the end-to-end Microsoft security stack, across:



Identity and access management



Endpoint, email and application security



Data loss prevention



Cloud security



Security incident and event management

¹Cybersecurity Market Forecast To Be Worth \$403Bn by 2027, CE Pro, February 2021

Managed services to fuel your security portfolio as you grow

As a BlueVoyant Partner, you will have access to our entire BlueVoyant Ecosystem Cyber Defense Platform (ECD). Our cloud-based platform integrates internal and external cybersecurity capabilities into a modular platform that is led by advanced machine learning, AI technology, cutting-edge data collection, and analytical capabilities – all enhanced by our unrivalled cybersecurity expertise.

Managed Detection and Response (MDR)

BlueVoyant's MDR modules leverage proprietary and best-of-breed technologies to deliver efficient, integrated, and proactive defenses that can rapidly identify and respond to threats and incidents impacting customer environments.

Third-Party Cyber Risk Management

The industry's only end-to-end third-party cyber risk management solution designed to protect customers from vulnerabilities in their vendor, partner, and portfolio ecosystem.

Digital Risk Protection Services

Proactive end-to-end digital risk protection that continuously monitors, detects, remediates, and takes down threats pertaining to domains, websites, social media, and apps.

Professional Services

We have a team of cyber experts who provide a full range of consulting services for all of your customers cybersecurity needs including cybersecurity assessment and cyber defense planning, penetration testing and vulnerability assessments, CMMC services, Virtual CISO, cybersecurity documentation, phishing, and awareness training.

Why partner with BlueVoyant for cybersecurity solutions?

- 300+ Microsoft Sentinel installs
- 200+ MDR service customers
- 600+ proprietary alert rules
- 140+ data connectors
- 50+ automation playbooks, all out of the box
- < 10 minute investigation and response
- 85% automated responses
- 37 threat intelligence sources
- 100% automated triage

More reasons BlueVoyant is trusted by partners and customers:

- Four Microsoft Gold Certifications – Security, Cloud Platform, Data Platform, and Windows & Devices
- Microsoft Intelligent Security Association (MISA) member
- Microsoft Threat Protection Advanced Specialization
- Microsoft Cloud Security Advanced Specialization
- >70 certifications held
- 9.8 average years of experience for SOC members
- Recognition by analysts, peers, and partners – winning awards year after year, including:
 - Microsoft Security 20/20 Top MDR Team
 - Redmond Channel Partner Magazine Top 350 Microsoft Partners
 - CRN 2022 Annual Security 100 List
 - CRN 2021 Emerging Vendors List
 - CRN Channel Chief
 - CRN Women of the Channel



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Provide customers with rock-solid cybersecurity solutions for Microsoft technologies.

Contact us to learn about a BlueVoyant partnership:



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