A Solution for Cisco Maintenance

An Alternative to 100% SMARTnet that is Cisco Compliant and Friendly. The result is a reduced cost solution. Executed and delivered properly results in a winning scenario for the End User, the solution provider and Cisco.

How Is This Winning Solution Delivered?

A Smart Assessment of the entire Cisco Estate resulting in dividing assets into 3 BUCKETS based on criteria and perceived risk.

BUCKET #1: LOW RISK
Traditional TPM these are older edge asset typically EOL & EOSL and end of Software updates. “Set it and forget it” devices.

BUCKET #2: MEDIUM RISK
Managed Self Maintained assets with managed up front spares purchased. These are medium risk assets carrying a Cisco lifetime hardware & software warranty which is leveraged.

BUCKET #3: HIGH RISK
All assets are put under SMARTnet core devices, newer devices the most at risk.

Key Questions:

Do I lose access to TAC? No.

Do I lose access to IOS updates? No.

What is my risk? Extremely Low.

Smart 3rd Party Dashboard

www.Smart3rdParty.com