

WHY PARTNER WITH FLASH GLOBAL

We Offer a White Glove Customer Experience

Flash Global forges ongoing collaborative partnerships with high-tech companies looking to grow service logistics capabilities with a partner who is solely focused on time-sensitive service parts solutions. Using our purposefully built technology, which is standard at each and every location around the world, our customers experience consistency in service, accuracy, and visibility globally.



Flash's Global Footprint Empowers Client Growth

630+ global locations, strategically positioned across 140+ countries to deliver service when product support is required.



Extension of Our Clients

A deep understanding of our clients' products, services & unique needs is the basis for true partnerships.

We will be ready with support and replacement parts to get their customers operational again on the same day disruption strikes anywhere in the world.



Global Trade Management & Compliance Services

Efficiently, legally, and ethically move parts across borders using our IOR/EOR services.

Our global IOR/EOR partners have deep knowledge of country-specific rules & regulations.

Our automated trade management system validates each shipment to ensure compliance — before it ever leaves a warehouse.



Achieve End-to-End Supply Chain Visibility

630+ locations globally use FlashTrac, our proprietary software.

We purposefully built FlashTrac to support the unique needs of high-tech OEMs.

FlashTrac is our configurable system for inventory, order, and warehouse management.



Experience Unmatched Customer Intimacy

We offer a level of customer intimacy our competitors cannot match.

No two customers are alike. Therefore, ours is not a one-size-fits all solution.

We design a configurable account program to support each client's current needs while strategically looking at trends that will define the future, to ensure best-in-class performance and support.



Accelerate Revenue Growth

We help our clients get established in countries where they need to support customers — often in as little as 45 days— and without the overhead expense of building, staffing, or establishing a legal entity.

Once established in country, our clients focus on driving revenue through the sale of more hardware, proprietary software, and high-margin service contracts.