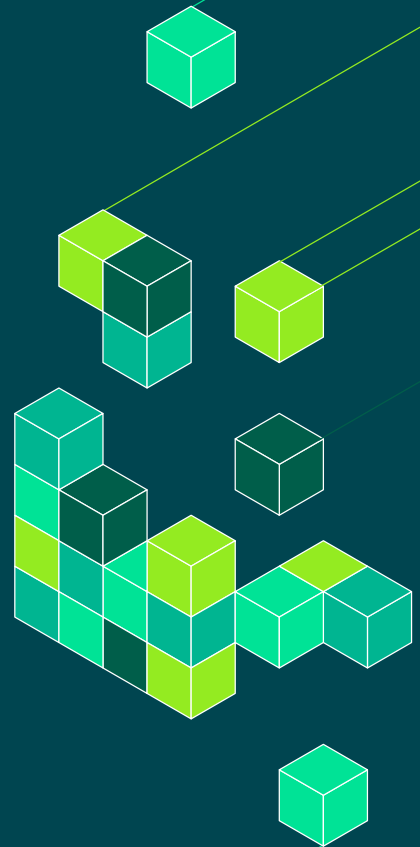


# Join our award winning Value-Added Reseller program!

At Veeam, we're dedicated to your success and that means our customizable channel programs are built with you in mind. Your growth. Your trust. Your advantage. Your customers. No matter your business model, we make it simple for your business and your team to reach your goals and grow like a **pro**.



## Embrace the power of partnership



### You Profit

Veeam's® customizable channel programs are designed to reward partners who invest time and effort into learning and selling Veeam's robust Cloud Data Management™ and Veeam-powered solutions.



### We Protect

Veeam® is dedicated to a 100% channel-centric business model. Our program will help you drive both license and service-related business without competition from Veeam, close deals faster and gain a long-term, competitive advantage.



### Our Promise

Veeam® is the most trusted provider of backup solutions that deliver Cloud Data Management™. The Veeam Cloud Data Management Platform™ gives our mutual customers agility, business continuity and business acceleration.



Top in the Cloud



Channel Champion!



Innovation

## Program Membership Levels

The Veeam Value-Added Reseller program offers several membership levels to ensure there's one to fit your needs!

### VEEAM

**Value-Added Reseller**  
Registered

- ProPartner Portal access
- Standard partner discounts
- Discounts on pre-paid maintenance & renewals

### VEEAM

**Value-Added Reseller**  
Silver

- All Registered Partner benefits +
- Deal Registration
- Assigned Veeam resource
- Access to The Marketing Center
- Discount on Internal Licenses

### VEEAM

**Value-Added Reseller**  
Gold

- All Silver Partner benefits +
- Increased discounts
- Assigned Account Manager
- Assigned Marketing Manager
- Eligible for Value Incentive Rebate

### VEEAM

**Value-Added Reseller**  
Platinum

- All Gold Partner benefits +
- Invitation-only membership level
- Dedicated account team
- Business development planning
- Inclusion on Veeam Reseller Finder
- Rich partner margins & additional incentives



"The Veeam ProPartner Program provides the tools, resources, and support enabling us to drive our Veeam solutions and services to our customers and increase our profitability year after year. The new enhancements directly impact our bottom line offering us even more resources to maximize our routes to market and reach our entire customer base, from our smallest customers to our larger, more established enterprise clients."

**Steve Lankard**

VP & Principal Infrastructure Solutions at CBTS,  
a Veeam Platinum ProPartner and Platinum Veeam Cloud & Services Provider (VCSP)

Ready to grow your business quickly and profitably with the help of Veeam's leading Backup and Cloud Data Management solutions?

**Join the ProPartner Network today!**

**BECOME A PROPARTNER NOW**