

Why Sell Veeam Solutions?

As the leader in backup solutions that deliver Cloud Data Management™, we offer technology that helps you build profitable services for any customer application, any data, across any cloud.

Leader in Cloud Data Management



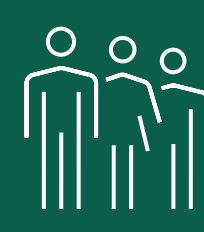
#1

Market Share in EMEA and #3 worldwide



170+

Top Industry Awards



82%

Fortune 500 customers



375k+

Customers in 180+ countries



75

Net Promoter Score 3x above average



5-Star

Rating CRN Partner Program Guide

Power of the ProPartner Network



You Profit

high-velocity sales driven by your knowledge of Veeam solutions



We Protect

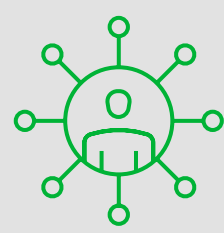
zero-competition business model, fast deals and long-term customers



Our Promise

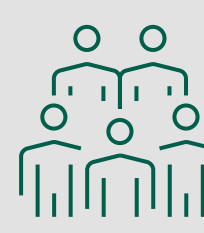
agility, business continuity and accelerated growth for mutual customers

Robust Partner Ecosystem



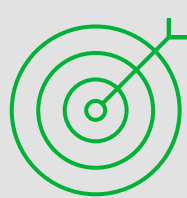
100%

partner-driven company



31.5k+

active partners



Simple

customizable programs for every business model



Collaborative

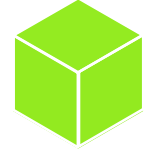
to build solutions & services



Dedicated

to your trust, advantages and growth

Success for Every Partner Type



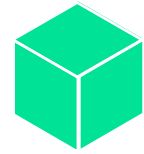
Value-Added Resellers:

build business on technology that helps customers stay in front of change



Cloud & Service Providers:

build reliable, revenue-driving BaaS and DRaaS offerings



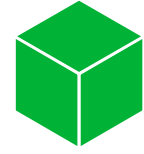
Distributors & Aggregators:

help resellers and service providers take multi-product solutions to market and drive profits



Global System Integrators:

add value and revenue to your application availability and business continuity solutions



Professional Services:

earn and maintain accreditation to deliver high-quality, high-margin services

“Veeam’s [world-class] partner program is...easy, predictable and enables us to be more profitable.”

Greg Arthur, Regional Vice President, Insight

[Join the ProPartner Network](#)