



*“You had me at 7X.”*

EARN UP TO:

**4x MRR**

ON ALL CUSTOMER EXPERIENCE DEALS  
WITH A MINIMUM 1-YEAR CONTRACT\*

**7x MRR**

ON ALL CUSTOMER EXPERIENCE DEALS  
WITH A MINIMUM 3-YEAR CONTRACT\*

AND

**+3%**

TO RESIDUALS FOR ANY CUSTOMER EXPERIENCE DEALS CLOSED

**\*Terms and conditions apply:**

To qualify, must be an active partner. Applicable to active partners under all commission plans. For all qualifying accounts activated from Feb. 1, 2020–June 30, 2020, the partner will be paid bonus based on the contact center or customer experience MRR at the end of the month in which the account is activated. Contact center and customer experience MRR includes Engage Voice, Engage Digital and RingCentral Contact Center services. Demo accounts or partner discount accounts do not qualify for this bonus. Applicable to new customers and specific to contact center services activated from Feb. 1, 2020–June 30, 2020. Customer must be on a minimum of a one-year contract. One or two-year contract terms will be eligible for a 4X bonus on contact center MRR. Three-year or longer contracts will be eligible for a 7X bonus on contact center MRR. Qualifying accounts activated from Feb. 1, 2020–June 30, 2020 will also be eligible for an additional 3 points of monthly residuals for contact center services. For clarity, this promo replaces and is not in addition to any upfront commission plans or the existing 4X and 6X promo. The 4X and 6X promo will still be in effect for all eligible non-contact center services. Does not apply to upsell accounts unless under a step-up agreement. Bonus amount does not include device cost. Customer contract must be signed and submitted to RingCentral by June 30, 2020. Accounts must activate by June 30, 2020. Should the customer cancel service within seven months (210 days) of acceptance by RingCentral, compensation paid as incentive payments will be assessed a charge-back on the incentive program. If applicable, contact your master agent or distributor for payment timeline.

**QUESTIONS? CONTACT YOUR CHANNEL MANAGER OR PARTNER SUPPORT.**