

Partner reference
USA

Rahi Systems

Adapting seamlessly to
client requirements.

Lenovo Smarter Infrastructure Solutions Channel Partner Program: Open choice

Rahi Systems helps clients find the best place for their mission-critical data, increasingly in hybrid architectures that span cloud and on-prem resources.

Partnering with Lenovo gives Rahi Systems access to a huge enterprise install-base, tight integration with Intel, vendor-validated reference architectures, highly flexible configurations, innovative consumption-based pricing, rapid delivery, and all the tools needed to create ideal solutions to clients' challenges.

Jeremy Atwood, VP Cloud Solutions and Services at Rahi Systems says: "For clients with seasonal workloads, Lenovo enables us to create consumption models that meet their precise needs. And their Lenovo Validated Design removes a lot of the sizing work so we can close deals faster."



"Whatever the architecture, Lenovo is always in contention. With Lenovo, we can mix and match to achieve whatever our clients need to do. Everything is flexible and open: there are no barriers for our clients."



Jeremy Atwood, VP Cloud Solutions and Services,
Rahi Systems

Benefits for Lenovo Channel Partners

- Lenovo's enterprise experience and readily available executives help close strategic deals
- Flexible configurations and vendor-certified architectures: ideal for hybrid-cloud solutions
- Creative consumption-based pricing models meet client requirements
- Exceptional availability, performance and future-proofing from Intel technologies
- Rapid and reliable supply chain with competitive pricing

Lenovo

intel®