MICROSOFT AZURE STACK FAMILY

Edge, Core, Cloud. Offer consistency – anywhere.

Dell Technologies and Microsoft have partnered to provide two comprehensive hybrid solutions that enable hybrid and edge computing applications to be built, deployed, and run consistently across location boundaries – providing choice and flexibility to address your customers’ diverse workload needs.

Introduce your customers to:

**AZURE STACK Hub**

Deliver a hybrid cloud by extending your customers’ Azure services on-premises

**AZURE STACK HCI**

Enable virtualized applications to run on-premises on a modern cloud-based infrastructure

**Deploy with confidence**

Take advantage of our skills and capabilities while growing your share of the wallet and positioning yourself as the go-to partner.

- **Global availability**
  - Highly trained experts around the clock and the globe to address your customers’ technical support needs

- **Solution-level support**
  - Dell EMC provides solution-level support across all hardware and software components

- **Consulting services**
  - Help customers get the most out of their Microsoft Azure stack by attaining your own services or resell Dell EMC Services

**Decision pathways**

How to know which path to offer

**For customers looking to:**

- Run connected or disconnected from the public cloud
- Run Azure-consistent IaaS & PaaS
- Comply with data sovereignty laws & regulations
- Build cloud-native modern apps

**For customers looking to:**

- Refresh & modernize aging virtualization platforms
- Provide compute & storage at remote branch offices
- Integrate with Azure for hybrid capabilities such as cloud-based backup, site recovery etc.
- Deploy & manage high-performance, scalable SQL Server

**The power of partnership**

**GET STARTED TODAY**

Visit the PARTNER DEMAND GENERATION CENTER
Download the AZURE STACK FAMILY SOLUTION BRIEF
Watch the VIDEO

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