

Join our award-winning ProPartner Program designed specifically to help you grow your business more quickly and profitably!

As the leader in backup solutions that deliver Cloud Data Management™, we offer technology to build profitable Veeam-powered services for any application, any data, across any cloud. That means whether it's a small-to-medium-sized business (SMB) or an enterprise customer, you'll have the right solution to help them evolve the way they manage data and ensure that data is available across any cloud infrastructure.

What the ProPartner Program Offers You



PROFIT

- Your opportunity to join one of the largest and fastest growing markets with IDC forecasting that 90 percent of organizations will embrace a multi-cloud strategy within three years
- Earn more money when you learn and sell Veeam's industry-leading solutions through special promotions and additional discounts



PRODUCT

- Veeam® Availability Platform - the most robust Cloud Data Management platform on the market helping your customers on their journey to improved data management driving better business outcomes
- Provides backup, replication, and cloud mobility for Hyper-Available Enterprises™ looking for agility, availability, and business acceleration
- Trusted by more than 325,000 customers worldwide, including 82 percent of the Fortune 500 and 66 percent of the Global 2000, Veeam's customer satisfaction scores, at 3.5X the industry average, are the highest in the industry



PROTECTION

- 100% channel-centric business model meaning you will never have to worry about direct sales competition from us
- Provides a simple, reliable and flexible solution for all organizations, from SMB to Enterprise
- Backed by expert training and extensive sales and marketing resources that help you drive both license and service-related business, close deals faster, and gain long-term competitive advantage



Channel Program Winner!



Channel Champion!



Data Management Category Winner!

Program Membership Levels

The Veeam ProPartner Program offers several membership levels to ensure there's one to fit your needs!



VEEAM PROPARTNER

- ProPartner Portal access
- Standard partner discounts
- Discounts on pre-paid maintenance & renewals

VEEAM PROPARTNER Silver Reseller

- All Registered Partner benefits +
- Deal Registration
- Assigned Veeam resource
- Access to The Marketing Center
- Discount on Internal Licenses

VEEAM PROPARTNER Gold Reseller

- All Silver Partner benefits +
- Increased discounts
- Assigned Account Manager
- Assigned Marketing Manager
- Eligible for Value Incentive Rebate

VEEAM PROPARTNER Platinum Reseller

- All Gold Partner benefits +
- Invitation-only membership level
- Dedicated account team
- Business development planning
- Inclusion on Veeam Reseller Finder
- Rich partner margins & additional incentives



"The Veeam ProPartner Program provides the tools, resources, and support enabling us to drive our Veeam solutions and services to our customers and increase our profitability year after year. The new enhancements directly impact our bottom line offering us even more resources to maximize our routes to market and reach our entire customer base, from our smallest customers to our larger, more established enterprise clients."

Steve Lankard
VP & Principal Infrastructure Solutions at CBTS,
a Veeam Platinum ProPartner and Platinum Veeam Cloud & Services Provider (VCSP)

Ready to grow your business quickly and profitably with the help of Veeam's leading Backup and Cloud Data Management solutions?

Join our award-winning ProPartner Program today!

BECOME A PROPARTNER NOW