



# TOP 100 Executives

## What's Next For Your Business? Ingram Micro Can Help You Discover It

Across the globe, people and organizations are using technology to do more. Devices are keeping us connected and collecting a staggering amount of data every minute. Emerging technologies—including AI, IoT and blockchain—are enabling us to enhance the customer experience and learn how customers want to be served. All of this amounts to significant business growth opportunity for you, our channel partners.

There's no question the technology sector is the place to be, and there's never been a better time than right now to do what you do best. The relevance of the channel—and specifically the role you play as a trusted advisor—is undeniable. Businesses need your expertise and guidance during this critical time of digital transformation.

Today's customers want and expect transparency, authenticity and honest work ethics from you and the companies you do business with. As a \$50 billion company known for its people, processes and best business practices globally, Ingram Micro is here to serve and be an indispensable partner to your business.

Whatever it is you need to succeed—financial services, technical support, sales excellence, marketing automation, digital transformation expertise—we are here to help you build your brand and your business.

There are so many ways Ingram Micro can give you an advantage. We're listening. Tell us what it is you need, and let's grow together.

For more information how Ingram Micro can grow your business, visit [imagine.next.ingrammicro.com](http://imagine.next.ingrammicro.com).



Top 25 Most Influential



**Alan Monié**  
CEO, Ingram Micro Inc.

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