

5-STAR WINNER Partner Program GUIDE

Verizon Launches New And Improved Partner Program

Verizon has created an industry-leading program that helps our program members succeed

Verizon recently introduced improvements to the Verizon Partner Program to help our program members meet evolving customer demands, expand into new markets, and grow their revenue through even greater access to innovative technology solutions. We are proud to have earned recognition from *CRN* as a 5-Star Partner Program Guide 2018 winner.

The Verizon Partner Program is designed to give program members access to Verizon's world-class enterprise product portfolio that help deliver better business outcomes for their customers.

Benefits of the new Verizon Partner Program include:

- ✓ Improved regional and national support
- ✓ Competitive, revenue-based compensation
- ✓ Rich program benefits
- ✓ Access to Verizon Product Catalog
- ✓ Access to Verizon's Partner Portal for marketing, sales tools, and more!

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Bill Hooper
Director, SMB partner channel,
Verizon Business Markets

“ We are deeply committed to helping connect our program members with the right resources to address customer needs. Our updated model enables us to work with customers as effectively and efficiently as possible. ”



Learn more about the New Verizon Partner Program
www.verizon.com/business/resources/partner-program