

NEXT STARTS HERE.

IMAGINE NEXT.

Business-transformation services to keep you ahead of the competition.

Whether you make, sell or use IT, Ingram Micro helps you realize the promise of technology. Our vast global infrastructure, expertise in cloud, mobility, supply-chain and technology solutions give you a competitive edge. We'll help you become more innovative, agile and efficient so you can navigate the ever-changing technology landscape. If you're ready to serve as your customers' trusted business consultant and operate more successfully in the markets you serve, take a look at the resources below.

Business support

Ingram Micro Financial Solutions

Ingram Micro Financial Solutions allows you to focus on what you do best—growing your business. We know you're busy, so all of our solutions are quick and easy to access. Learn about our technology as a service offerings that bundle technology products and services with your managed services to give your customers a full technology solution for one flexible monthly payment.

Let us help you choose the right options to drive your revenue, increase your buying power and maximize your cash flow. Email us at financialsolutions@ingrammicro.com.

Customer service

For all information regarding returns and credits, whether they're stock balance, defective, lost shipments or freight claims, reach out to the experts on the customer service team. For immediate processing of RMAs and claims, visit usa.ingrammicro.com and select RMA list.

Ingram Micro Advisor

Get the latest news and insights on the markets and technologies that benefit your business most, including cloud, data center, pro AV/digital signage, public sector, security and SMB. Plus, check out infographics, podcasts and more to help you stay on top of trends, as well as resources and solutions from some of the industry's top manufacturers. Visit us at ingrammicroadvisor.com.

Invoice Gateway

Enroll in Invoice Gateway to receive electronic invoice notifications and to make online payments. Existing customers should contact their assigned credit representative for assistance at (716) 616-4000, option 2. New customers will be automatically enrolled at the time of new account creation.

Ingram Micro Professional & Training Services

Ingram Micro Professional & Training Services supports the end-to-end technology lifecycle enabling partners to expand their portfolios, extend their geographic reaches and increase profits. From technology consulting and certification training to asset disposition, partners now have access to the broadest portfolio of services in the industry. To learn more, visit the Ingram Micro Professional & Training Services playbook at ingrammicroplaybook.com/ptsplaybook. For more info, contact us at proservices@ingrammicro.com or call (800) 456-8000, ext. 76094.

Ingram Micro divisions

Our strategic divisions and business units are organized around the industry's most relevant markets and technologies to drive margin and maximize your growth and market share. Visit usa.ingrammicro.com for more information.

Public sector

Ingram Micro supports over \$3 billion in public sector business transacted every year. With more than 1,500 vendors and 7,000 partners transacting daily in this segment, Ingram Micro is able to provide full end-to-end federal, state, local and education solutions. As these markets continue to grow, Ingram Micro's dedicated division surrounding the opportunity will continue to invest in programs, services and additional resources to help you and our vendor partners capitalize on this thriving market.

Our pledge to our partners is to be responsive to your ideas and needs, offer first-rate customer service, solution-oriented business development, and research and programs based on market needs, trends and emerging technologies. The way we do business will continue to evolve as the needs of the public sector markets change. For more info, contact us at govservices@ingrammicro.com.

Marketing support

Agency Ingram Micro

This is a full-service branding, advertising and digital marketing agency dedicated to the IT channel, with a rich understanding of how the channel operates from the perspectives of manufacturers, solution providers and end users.

Contact Lauren Jenkins at (716) 633-3600, ext. 65225, or lauren.jenkins@ingrammicro.com. To view our portfolio, visit agencyingrammicro.com.

Ingram Micro communities

Gather, share best practices and identify opportunities for growth with other solution providers in Ingram Micro communities like SMB Alliance and Trust X Alliance. Enjoy special access to key vendor sponsors and Ingram Micro executives, along with dedicated resources, tools and exclusive events. Visit usa.ingrammicro.com.

Market development

Maximize your profitability with programs, promotions and incentives; understand vendor product offerings; learn about vendor-specific training opportunities; get assistance with vendor authorization processes and requirements; and take advantage of vendor-specific financing options. Contact your Ingram Micro sales representative at (800) 456-8000.

Ingram Micro Pre-Sales Technical Solutions

Ingram Micro Pre-Sales Technical Solutions helps partners create bills of material based on your end-customers' needs. Our solutions approach addresses technology needs, financial constraints and product availability inclusive of a vendor-agnostic approach. With the ability to conference in your end user, these 250 highly technical associates hold over 1,500 certifications. To build a solution that fits your customers' needs, contact us at (800) 445-5066.

Integration and configuration services

Partner Licensing Group

Get expert software sales solutions and resources, as well as guidance on the evolution of vendors' software models. Ingram Micro's Partner Licensing Group has dedicated software experts for more than 80 vendors. We also have automated tools to help you drive vs. react to upcoming renewal opportunities with RenewVue, which provides you with a 360-degree view into your licensing renewals. You can view self service, license reprints and sales history with Licensing Locator for an end-to-end view of our licensing orders. Email renewvue@ingrammicro.com for more information.

Partner Technical Enablement

Business Transformation Center

Experience full solution sets in real-life environments and connect with your sales, finance and technical teams for a true ONE Ingram Micro approach. Visit the Business Transformation Center on campus in Buffalo, N.Y., or virtually for an enlightening, exciting and hands-on engagement that showcases OEM solutions across various verticals. Email businesstransformationcenter@ingrammicro.com to schedule your visit.

Technical solutions

Build multivendor solutions that focus on addressing end-customer business needs by using our knowledgeable, highly certified technicians to meet all your pre-sales technical needs. Call (800) 445-5066.

To learn more about how we help you imagine what's next for your business, visit imagineNEXT.com.

PARTNER WITH US

Not yet an Ingram Micro customer?

Contact our New Accounts team at (800) 456-8000, ext. 41, between 8:30 a.m. and 8:30 p.m. (Eastern time) to get started. Or visit ingrammicro.com to complete an application online.

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