

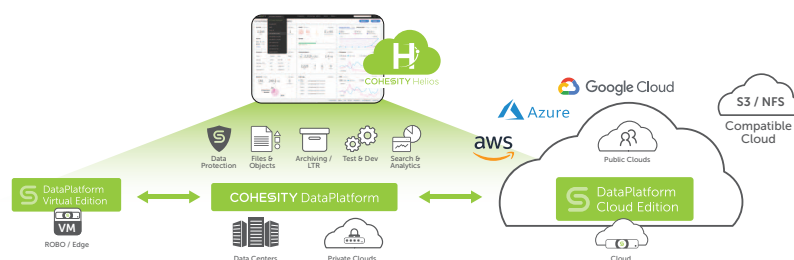
Cohesity Corporate Overview

Web-Scale Simplicity for Secondary Data

More than 80 percent of an organization's enterprise data is considered secondary, or non-mission critical. Backups, test/dev, files, and objects, as well as analytics, are all in this category, yet increasingly secondary data is giving businesses a competitive edge. Traditional, legacy products to store and manage secondary data and applications are siloed and inefficient, making them difficult to access and use. Cohesity is redefining enterprise infrastructure for secondary data and applications with one software-defined, hyperconverged solution for backups, files, objects, test/dev, and analytics.

All Secondary Data and Applications, from the Edge to the Cloud

Cohesity delivers web-scale simplicity for secondary data and applications that eliminates silos and puts data to work. Tired of data center complexity, Global 2000 companies and federal agencies are modernizing and scaling with award-winning Cohesity solutions:



- **Cohesity DataPlatform™** – The only secondary data and applications solution built on a hyperconverged, scale-out platform. Designed with Google-like principles, it delivers true global deduplication and impressive storage efficiency that spans edge to core to cloud, solving for backups, files, objects, test/dev, and analytics.
- **Cohesity DataProtect™** – The only end-to-end backup and recovery solution fully integrated with Cohesity DataPlatform, providing simple data protection, archiving recovery point objectives (RPOs) within minutes and instantaneous recovery time objectives (RTOs) while cutting the cost of data protection in half.
- **Cohesity Helios™** – A unique SaaS-based management solution that unifies all secondary data and application infrastructures globally. Powered by machine learning, Helios helps accelerate global IT productivity, improve business planning and continuity, and derive valuable insights into previously untapped secondary data.

AT A GLANCE

Founded: 2013

Founder & CEO: Mohit Aron

HQ: San Jose, California

Solution: Hyperconverged, web-scale secondary data and application platform

Benefits: Simplify operations and infrastructure, reduce TCO by up to 70%, near instant restore, Google-like search

Key funding partners:

SoftBank, Cisco Investments, HPE, Morgan Stanley, Sequoia

Representative Directors & Advisors:

- Dan Warmenhoven, former NetApp CEO
- Bill Coughran, Sequoia Capital
- Carl Eschenbach, Sequoia Capital

Industry accolades: 25+ awards

Cohesity’s modern, cloud-first architecture furthers enterprise objectives to leverage the cost and economic efficiencies of public cloud while staying in control. Cohesity includes native integration with the most popular public clouds, including Amazon Web Services (AWS), Microsoft Azure, and Google Cloud for multiple use cases.

PRODUCT LEADERSHIP	GLOBAL ADOPTION	SOLUTION INTEGRATION
Recognition from leaders (World Economic Forum Tech Pioneer), media organizations (Forbes Next Billion Dollar Startup, 2017), influencers (VMware Best of Europe, 2017), and customers (2018 Gartner Peer Insights Customers’ Choice*).	Customers from Global 2000 enterprises and federal agencies	Tight integration with open source and leading virtual, physical, and cloud solutions from Amazon, Dell EMC, Google, Microsoft, NetApp, Nutanix, Oracle, Pure Storage, and VMware
STRATEGIC BACKING	DEEP TALENT	PATENTED TECHNOLOGY
Strong financial backing from SoftBank, Cisco Investments, HPE, Morgan Stanley, Sequoia, and more	Employees hailing from industry pioneering companies including Google, Nutanix, VMware, Cisco, and EMC	Unique approach to solving secondary data and application challenges, resulting in over 30 patents to date

“Cohesity is committed to continuous innovation, consolidating and simplifying the management of data centers and clouds. That’s how we are going to help change the world.”

MOHIT ARON,
CEO

Our customers include these recognized brands



Learn more about Cohesity at cohesity.com.

*A 2018 Gartner Peer Insights Customers’ Choice for Data Center Backup and Recovery Solutions. Gartner Peer Insights Customers’ Choice constitute the subjective opinions of individual end-user reviews, ratings, and data applied against a documented methodology; they neither represent the views of, nor constitute an endorsement by, Gartner or its affiliates.