

## Executives

## PARTNER WITH INGRAM MICRO AND BECOME INDISPENSABLE

Scaling your success without compromising the customer experience is a goal many technology partners share. Yet, few will achieve this goal by going it alone.

At Ingram Micro, we believe in the power of partnership and are committed to building on your success by focusing on growing together. We've made more than 30 acquisitions since 2012 in areas designed to have a positive and lasting impact on your success. We're continuing to invest in solutions that generate business growth and help you deliver an exceptional and differentiated customer experience.

Ingram Micro strategic priorities include cloud, advanced solutions, e-commerce, financial services, training and professional services, emerging technologies and, of course, our leading partner communities, high-impact events and custom marketing services. Yes, we will continue to be the best in the business when it comes to IT distribution and the millions of transactions that we handle on your behalf, but there's many more ways we can differentiate your business, accelerate cloud adoption and profitably scale your growth.

The IT industry is healthy overall and growing aggressively because everyone and everything is connecting. The opportunities for the channel are abundant and expanding. Companies everywhere are looking for IT guidance, services and solutions that will help them simplify complexity and create a customer experience that will grow the business and build greater value now, and in the future.

Together, we can bring new services to market and support you in helping your customers achieve their business goals. By using our collective influence, industry expertise and advanced skill sets, you can become even more of an indispensable business partner to customers of all sizes around the globe.

If you are serious about scaling your success and increasing your recurring revenues and services capabilities, connect with Ingram Micro and engage our consulting services and sales teams.



**Top 25 Most Influential** 



**Alan Monié** CEO, Ingram Micro Inc.

We are helping technology partners around the world capitalize on IT services, grow together and become indispensable to the businesses they serve.

