

Growing your business, your way.

Power Your Managed Services

Managed Services Bundled Discount

The Managed Services Program is a testament to our channel commitment, and it redefines the meaning of a program. Within the MSP Program, **APC by Schneider Electric is taking a holistic approach** to further enhance several areas of the business to enable and **grow recurring revenue streams for our partners**. This includes incentive programs designed to increase your profitability.



No red tape

- Simply call your APC Partner Development Representative to request a project quote – no registration needed!

8%

Product bundles

- Receive an **8% discount** when you bundle a Single Phase Smart-UPS, a Network Management Card, and a 1 or 3 Year Extended Warranty

Requirements:

- Select Level Partner with Managed Service Provider Specialization (MSP Certification Path must be completed)
- Discount cannot be combined with other APC offers (ORP, AIP, Edge IT or other discounts)
- Order value cannot exceed \$15,000. Projects over \$15,000 will need to be processed through the APC Opportunity Registration Program.
- Partners may be asked to provide RMM tool screenshot as proof of management

[Click here for full product eligibility list.](#)

APC by Schneider Electric reserves the right to alter or cancel this program at any time. National IT VARs, DMRs, & Electrical Distributors may take the MSP Certification training but are not eligible for any discounts or financial benefits associated with the Managed Services Program.

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Life Is On 

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