

| Participant | Text |
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| JEN BOSAVAGE | Getting ready to start in 10. Looking forward to it! |
| Peter Krass | Hi, everyone. This live chat includes an audio portion. To listen to the chat, please dial our call-in number: 1-303-248-0285, followed by this code: 471 4241. |
| Ahmed Sharaf | Hello everyone |
| Lisa Ferrante | Feel free to comment or ask questions as we continue through the presentation. |
| Dan Welty | Any way we can make the slides go full screen? Hard to see... |
| Andrew Piland | Or at least a little bit larger.. can hardly read the text. |
| Richard Rutkowski | That model of a computer in each check out lane is still alive and well. We have a POS Solution needs to talk to the payment terminal directly from the application server in the cloud. That does not work except for a very few payment terminals. Like maybe 1 but we are not sure yet as we have not run the tests. |
| Peter Krass | Yes: This live chat includes an audio portion. To listen to the chat, please dial our call-in number: 1-303-248-0285, followed by this code: 471 4241 |
| Ahmed Sharaf | If at all |
| Ahmed Sharaf | there are new creative ways to position yourself for service/helpdesk |

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| Ahmed Sharaf | I think what will be different is the approach |
| Ahmed Sharaf | Hybrid Cloud, I suggest selecting the right partners for your ecosystem |
| Ahmed Sharaf | Will Intel provide the supply chain software or can we work with existing supply chain software providers |
| c Weng | How about the small lot type of manufacturing? looks like is more towards continue product line processing?? |
| Richard Rutkowski | Just ran into the security issue. Payment terminal will refuse connection if the staging of the payment does not occur from the same network as the payment terminal. |
| Ahmed Sharaf | Privileged user management is critical for IOT Success. |
| c Weng | small lot type small qty |
| Francisco Herrera | Do me favor... it is possible to have this presentation send to my email please, if so please kindly sent to fherrera@netsergroup.us, it is appreciated, thanks |
| c Weng | small LOT |
| Lisa Ferrante | yes, we will be sending out the slides and audio following the presentation via email |
| Gregg Gruselle | is there a couple of sources for access to sensors? |

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| Fabomi Ojuola | There are small IoT providers that are very strong and well focused, how do you work with them? |
| Ahmed Sharaf | What does Intel recommend for RFID, can we obtain this technology from the Intelligent Alliance Partner Channel? How about beacons? There is a lot of noise about this, my preference is to standardize on Intel when and where possible, thoughts? |
| William Beldham | Thoughts on peaceful coexistence with user wireless networks and IoT devices? Will IoT need its own radio base stations and backhaul? |
| JEN BOSAVAGE | reach me at jbosavage@thechannelcompany.com |
| Ahmed Sharaf | Agreed completely, speak the language of the CFO and CIO |
| Ahmed Sharaf | Translate to ROI, Time to Value and TCO |
| Ahmed Sharaf | Then map back to devices |
| Ahmed Sharaf | lead with security |
| Richard Rutkowski | It was intentional to satisfy PCI. There is only 1 terminal that I know of that we can talk to directly from the Cloud and not from the LAN in the store. I suspect we are part of the Beta program. |
| Ahmed Sharaf | Thank you, thank you, thank you. |
| Ahmed Sharaf | showcase.the-internet-of-things.com, www.theinternetofthings.biz & www.xband.net, hpc - coming to the web near you! Cheers. |

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| Fabomi Ojuola | Thanks |
| KEVIN GEML | I'm trying to find out more info on how to use IOT with my Workstations Servers Clusters and Cabs.. |
| Lisa Ferrante | www.iotsolutionprovider.com |
| Lisa Ferrante | www.businesscomputeforum.com |