

ADVANCED SOLUTIONS

Spectrum Business offers a full suite of business communications and networking tools that surpass ILEC/CLEC offerings in features and value. More advanced solutions mean more opportunity and money for our partners.

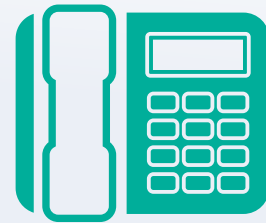
DATA SOLUTIONS

- High-speed Internet – Speeds up to 100/7 Mbps – over 15x faster than DSL*
- Fiber – Up to 10 Gbps symmetrical – the fastest speeds available
- FREE web hosting, custom email accounts, desktop security, cloud backup and a modem are included with each Internet package**



NETWORKING SOLUTIONS

- Optical Ethernet – 10 Mbps up to 10 Gbps
- Layer 3 VPN – Secure connectivity between multiple locations nationwide
- Wavelength – High-capacity physical layer transport supporting a variety of signal formats in 2.5 Gbps and 10 Gbps point-to-point configurations



VOICE SOLUTIONS

- Business Phone – Over 30 FREE advanced calling features and unlimited long distance included in the Voice package***
- SIP Trunking – IP-PBX saves time and money with one connection for data and voice traffic
- PRI – Manages high call volumes and call center activity more efficiently and reliably



TV SERVICE

- 200+ HD channels and 40+ commercial-free music channels****
- Reliable signal that is unaffected by bad weather, unlike satellite

Charter
COMMUNICATIONS



Spectrum Business Partner Program

Capitalize on Our Solutions, Support and Simplicity

Spectrum Business is committed to ensuring our Channel Partner Program is easy to navigate and leverage to capitalize on opportunities. Offering a wealth of resources – coupled with a solution set that trumps many traditional telco offerings – we can help fuel your revenue and success for years to come.

Spectrum PARTNER
BUSINESS PROGRAM



YOUR DEDICATED CHANNEL PARTNER

Spectrum Business is fully invested in the channel's success. As part of Charter Communications – a Fortune 500 company and the fourth-largest cable company – we devote significant financial and human resources to ensuring our Partner Program's continual growth and improvement.

SALES OPERATIONS CENTER

The professionals in our industry-leading Sales Operations Center provide concierge-level support for fiber and coax pricing, paperwork, serviceability and order configurations. We make your experience as easy as possible, connecting you with the expertise and answers you need immediately.

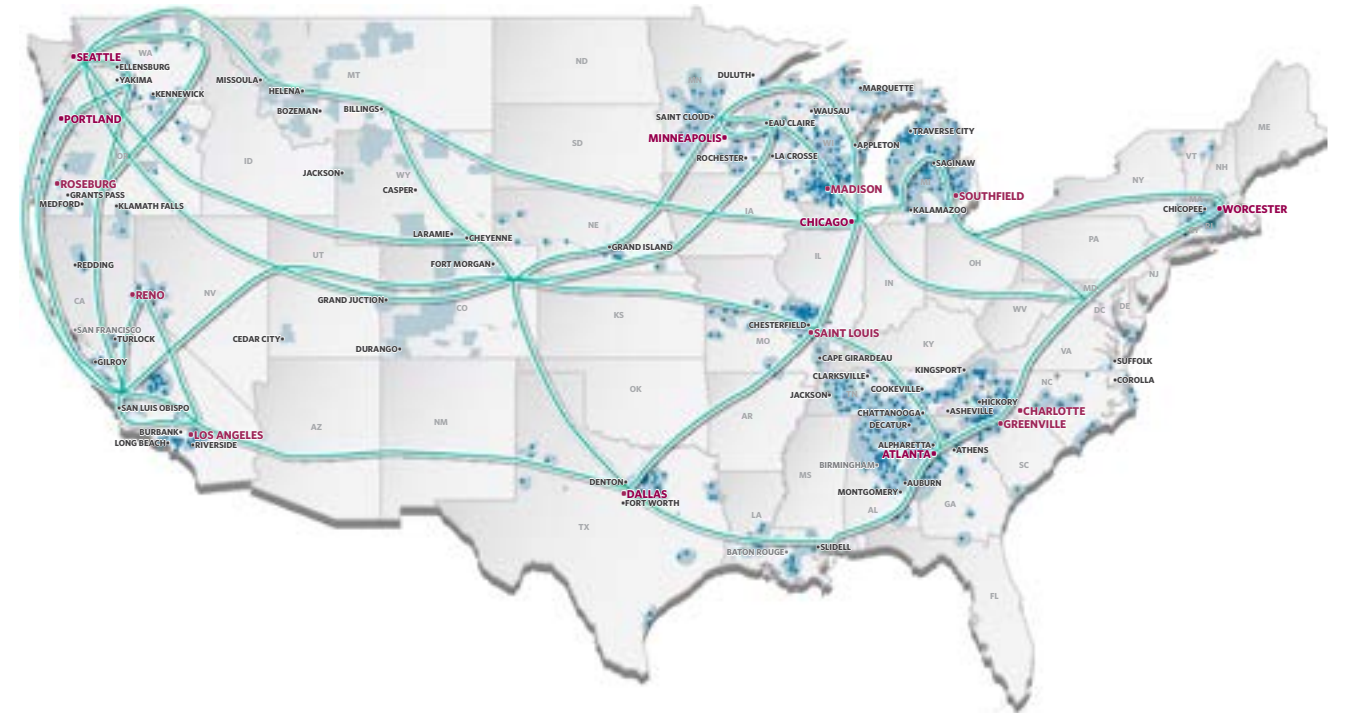
PARTNER PORTAL

Our innovative Channel Partner Portal provides ubiquitous access to the information and tools you need to close deals and service accounts. In addition to including a serviceability tool that provides address-specific prospect data, the portal empowers you to handle most orders directly without Spectrum Business channel manager interaction, saving time and work. And the portal is linked to Salesforce.com, enabling you to easily track the progress of your orders throughout the process.



3 Easy-to-use Partner Tools

- 1 [Business.Spectrum.com/maps](https://business.spectrum.com/maps)
- 2 [Business.Spectrum.com/portal](https://business.spectrum.com/portal)
- 3 [Business.Spectrum.com/serviceability](https://business.spectrum.com/serviceability)



A RELIABLE, TRULY DIVERSE TELCO ALTERNATIVE

Spectrum Business offers a fully diverse and private fiber-rich network with a secure, carrier-grade ring topology and network-monitored SLAs. Delivering last-mile service and serving over 12,000 fiber-lit buildings, we are the smart choice for primary or secondary service.

EASY ADMINISTRATION

We make it simple to access the tools and resources you need to efficiently close deals. We've streamlined requirements, minimized paperwork and automated processes - even allowing master and subagents to process their own orders online, saving significant time.

GENEROUS, PROMPT COMPENSATION

We ensure you receive the residuals you've earned over the life of your customer relationships. We also offer lucrative incentives to jump-start your compensation plan and accelerated payments for attaining performance goals.

IMPRESSIVE SPEED AND VALUE

Spectrum Business solutions deliver more value compared to ILEC/CLEC offerings. Our lowest Internet speed is 4x greater than the fastest-available DSL speeds, and companywide pricing parity ensures your quotes won't be undercut.

NO TERM COMMITMENTS

Monthly coax agreements enable you to win more business with companies that are leery of locking into pricing that typically drops as technology improves.

BOUNDLESS OPPORTUNITY

Unlike many carriers, we allow partners to sell every one of our products, including Metro Ethernet.



BECOME A SPECTRUM BUSINESS CHANNEL PARTNER

Call 1.800.314.7195 or visit [Business.Spectrum.com/channelpartner](https://business.spectrum.com/channelpartner) for a free commission consultation.

Spectrum PARTNER PROGRAM
BUSINESS

©2015 Charter Communications. *Speed Comparison between Spectrum Business Internet Pro100, AT&T's 6Mbps DSL, CenturyLink's 7Mbps DSL, Frontier's 7Mbps DSL and Verizon's 10-15Mbps DSL (downloads only) in Charter markets as of December 4, 2013. **Cloud Backup not available in CO, WY, MT or UT. *** Local phone service required to receive Unlimited Long Distance (ULD) and applies only to calls within the US, Puerto Rico and Canada. ****TV equipment required and is extra. Taxes, fees and surcharges are included in price. Installation fees may apply. Customer is responsible for and must secure any music rights and/or pay applicable fees required by ASCAP, BMI, or SESAC. Call for details. The US, Puerto Rico and Canada. Fees earned are taxable. See program guidelines for complete information at business.spectrum.com/channelpartner. Services not available in all areas. Restrictions apply. All services are subject to the terms of the subscriber's agreement and are subject to change.

CB-ATPPBRO