Today's Hottest Midmarket Tech Suppliers

AlienVault - www.alienvault.com
AlienVault has simplified the way organizations detect and respond to today's ever evolving threat landscape. Our unique and award-winning approach, trusted by thousands of customers, combines the essential security controls of our all-in-one platform, AlienVault Unified Security Management, with the power of AlienVault's Open Threat Exchange, the world's largest crowd-sourced threat intelligence community, making effective and affordable threat detection attainable for resource-constrained IT teams. AlienVault is a privately held company headquartered in Silicon Valley and backed by Trident Capital, Kleiner Perkins Caufield & Byers, Institutional Venture Partners, GGV Capital, Intel Capital, Jackson Square Ventures, Adara Venture Partners, Top Tier Capital and Correlation Ventures.

Alphaserve Technologies - www.alphaserveit.com
Alphaserve Technologies® is a global provider of 'smart sourced IT services' to the asset management industry (Hedge funds, Broker Dealers, Private Equity), Law firms, and other general markets like Media, Government and Healthcare. Alphaserve Technologies® is a privately held firm of technology and business professionals serving clients in 300 cities and 38 countries, ranging from multinational blue chip firms to small boutique financial companies. Our accomplished team has practiced their craft for over 15 years together in the most demanding market sectors in the world. Alphaserve's 'IT as a service model' is so refined that it can be efficiently scaled to meet the needs of any organization.

AppsAdmins.com – www.appsadmins.com
Google for Work and Education partner AppsAdmins.com offers planning, deployment and management of Google Apps, Office 365 and other business apps for mid-size companies and organizations.

Argentina IT Network
"Argentina IT," (IT International Business Network), is an initiative that is being conducted by CESSI under SSI Sector External Markets Development Plan. It is an international platform designed to facilitate the integration and consolidation of Argentine software and IT service companies into attractive world markets. The program gives a more concrete support to Argentine companies that are in the process of developing overseas business. This allows Argentina to strengthen the relationships between local and Argentine companies, promoting partnerships and joint developments, as well as exceeding innovation and fluid cooperation.

Aurus Software - www.aurus-software.com
Aurus Software is specialized in IT Governance and Business Process Management. Using industry standards and best practices, Aurus developed the Enterprise Service Center, a powerful ITSM platform that complies with market best practices and frameworks. The platform is highly flexible, easily configurable, enabling the users to create and edit tasks, activities, workflows and processes, adapting to the company's requirements, automating and managing process and services in a single platform. The adoption of Aurus Enterprise Service Center helps companies on Improving the decision making process; standardizing procedures, increasing operational efficacy and reducing costs, with complete governance.

Avaya - www.avaya.com
Avaya is a leading provider of solutions that enable customer and team engagement across multiple channels and devices for better customer experience, increased productivity and enhanced financial performance. Its world-class contact center and unified communications technologies and services are available in a wide variety of flexible on-premises and cloud deployment options that seamlessly integrate with non-Avaya applications. The Avaya Engagement Environment enables third parties to create and customize business applications for competitive advantage. The Avaya fabric-based networking solutions help simplify and accelerate the deployment of business critical applications and services.

Axcient - www.axcient.com
Axcient solves complicated technology problems with powerfully simple cloud solutions to enable businesses to run at their full potential. Fusion, the world's first cloud-converged solution for IT resilience, empowers businesses of all sizes to operate with the resilience and agility of the world's largest enterprises while dramatically reducing data center footprint, complexity and cost. Thousands of businesses trust Axcient to keep their applications running, their data centers lean and employees productive. The company is headquartered in Mountain View, California.

Baufest - www.baufest.com
We are an international organization with 25 years of experience, 18 years of operations in the US and more than 400 experienced professionals with focus on long term relationships with companies like yours as partners in technology. Our practices include Business Critical Software Development, Digital Transformation, Data Science & Analytics, Innovation in Software Delivery & DevOps, and Cloud Transformation.

Bitdefender - www.bitdefender.com
Bitdefender is a leading security provider in virtualization and cloud technologies.

Borba & Lewis Consulting, LLC - www.borbaelewis.com
We are a premium Business Consulting Company specialized in ERP BAAN/LN, BPCS\LX of Infor and SAP. Our focus is always offer solutions to our customers using the maximum standard functionalities. Our Team has more than 10 years of experience, graduation degree, and fluency in English, Portuguese and Spanish. This results in assertive solutions to the customer needs. Our lean management and premium consultants make it possible to practice prices up to 30% lower than the average of the Market. Talk with us and find out how we can make your ERP with + value.

Brasil IT – www.brasilitplus.com

When searching for a suitable solution or solution provider, organizations need to scrutinize a comprehensive set of indicators, including geographical and cultural proximity, language and technical skills, labor costs and political, economic and social risks, among others Brazil, currently stands out as a "wise decision". Brazil's economy is diverse because of this its business technology base is highly developed. The Brasil IT + brand seeks to exactly help the Brazilian companies establish their excellence. It is a synonym for their competence as technology solution providers on a global scale. Conceived with the objective of developing an agenda for the internationalization of these companies and the promotion of their exports, the brand is used by government and private sector entities in projects structured to provide commercial support and in relations with potential purchasers of solutions and services from the Brazilian solutions providers, people who influence public opinion and the international press. The increasing growth of the Brazilian participation in the leading global markets not only demonstrates that the country is a strategic IT player, but also ratifies its companies' ability to provide world-class solutions.

Call One - www.calloneonline.com
Call One occupies a unique place, providing a technology roadmap that bridges the gap between complex, converging telecommunications technologies and simplified solutions customized to our clients' needs. Grounded in the independence provided by the blend of our own network and that of our leading edge partners. Call One creates solutions that form lasting relationships. Expert and innovative engineering backed by personal and focused client service are Call One's foundation. We can help you simplify.

CareWorx - www.careworx.com
CareWorx® is a top 100 global managed service provider (MSP) and the market-leader in technology solutions for senior care. The CareWorx Managed IT division provides organizations with a complete platform to deliver 24×7 service desk, IT service management, IT automation, security and self-service to end-users. CareWorx helps customers assess their existing infrastructure, deploy new solutions and manage technology on an ongoing basis – so they can focus on other mission-critical tasks.

Cato Networks - www.catonetworks.com
Cloud-based and enterprise grade secure network for your business.

CenturyLink - www.centurylink.com/business/enterprise/home
The CenturyLink Partner Program gives you the ability to tackle your customers' network and IT challenges with industry leading on-demand infrastructure solutions. This robust and scalable Partner Program includes everything you need to optimize your business and accelerate your sales revenues and profits. From incentives, training and tools to dedicated account managers for post and pre-sales support we've got you covered.

Cexina - www.acquainted.io
We are a software development company based in Romania and focused on native mobile apps. Our passion for challenges is what sets us apart. We want to bring amazing ideas into this world, which is why we work closely with our clients: to ensure the greatest of outcomes. Although we work mostly for iOS, Android and other mobile platforms, finding ways to develop for any other platform is not a problem for us, so we can provide a full technical solution.

Code Factory - www.codefactorygroup.com

Code Factory is an independent, global, custom software development and quality assurance services company. We have been operating successfully since 2005; we have a portfolio of over 200 projects already developed, and employ specialized and certified testers and software developers.
Our main services are custom application development (mobile & enterprise) and independent QA testing.

ComputerSupport.com - www.computersupport.com
We help business leaders get the most out of their technology investment, on-premise and in the cloud. Our award winning products and services offer an end to end solution: ITAnyWhere Managed helps businesses better manage their IT, ITAnyWhere Cloud helps SMBs migrate to a turnkey, secure cloud, and ITAnyWhere Pro helps businesses with onsite support and professional services.

ConnectWise - www.labtechsoftware.com
LabTech by ConnectWise is a powerful remote monitoring and management (RMM) platform that helps deliver IT services at the speed of business. Designed with cutting-edge, native agent technology, LabTech offers both proactive and reactive IT solutions from a single console to significantly improve productivity, drive efficiency, and reduce costs. See why over 5,000 partners worldwide chose LabTech by visiting www.labtechsoftware.com or calling 877.522.8323.

CSoftmty - www.csoftmty.org
We are the first cluster created in the state, since 2004. Our mission is to promote partnership between industry, academy and government for social and economic development of Nuevo Leon. We belong to the National Council of Software and IT clusters and the Mexican Technology Platform where we represent 230 IT companies.

Data Foundry - www.datafoundry.com
Data Foundry is a privately held company headquartered in Austin, Texas that provides data center colocation, disaster recovery and managed services for enterprise customers across a variety of industries including energy, healthcare and financial services. The company's premier data centers are supported by experienced onsite technicians, security staff and customer support 24 X 7 X 365. Founded in 1994, Data Foundry was one of the first 50 Internet Service Providers in the United States. Today, Data Foundry owns and operates purpose-built, carrier-neutral data centers in Texas and operates a global network with colocation presences for deployments worldwide.

Datto - www.datto.com
Datto is an innovative provider of comprehensive backup, recovery and business continuity solutions used by thousands of managed service providers worldwide. Datto's 180+ PB private cloud and family of software and hardware devices provide Total Data Protection everywhere business data lives. Whether your data is on-premises in a physical or virtual server, or in the cloud via SaaS applications, only Datto offers end-to end recoverability and single-vendor accountability.

Deitres
Deitres is a hardware and software factory specializing in Smart Grid and Internet of Things.

Dell Boomi - www.boomi.com
Dell Boomi delivers the first and only multi-purpose iPaaS for AtomSphere integration Platform as a Service (iPaaS), Master Data Management (MDM) and API Management, and enables customers to

integrate any combination of cloud and on-premises applications without software, appliances or coding. Organizations of all sizes, from growing mid-market companies to very large enterprises, enjoy rapid time to value as a result of drastically reduced implementation times and substantial cost savings over traditional integration, MDM, and API management solutions. Visit http://www.boomi.com for more information.

DeviceLock, Inc. - www.devicelock.com
DeviceLock, Inc. provides enterprise Endpoint Data Leak Prevention (DLP) software for companies, governments, & the military. DeviceLock, ContentLock, & NetworkLock constitute an AD Group Policy-managed solution for applying granular, contextual, & content-based access, auditing, shadowing, alerting & Key-logger controls to prevent data leakage through PC/MAC peripheral ports, devices, printer, & network ports for data-in-motion and data-in-use. DeviceLock's Discovery module provides proactive data-at-rest DLP eDiscovery and data remediation based on the data's content.

Dexence – www.dexence.digital.com
Dexence is a service company dedicated to create custom software applications. We help our clients to do their digital transformation, using agile software development to build web and mobile solutions. We focus on combining innovation processes, UX design, cutting-edge technology and business acumen to create innovative software solutions. Our skillset includes iOS, Android, Java, .Net, HTML5 and JavaScript.

Dextra Technologies – www.dextratech.com
Dextra Technologies is a trusted software consulting company focused on Near - shore delivery model. Dextra has worked for more than 18 years in the creation of predominant products for: Mobile devices and IT Applications for multinational companies in the following industries: Retail, Automotive, Semiconductor, Financial and Telecommunication.

Digital Fortress - www.dfcolo.com
Digital Fortress is the only company which caters to the mid-market providing managed Azure, Amazon Web Services, and hybrid environments including on-premise and colocation. The company converges the operational management and maintenance of customer-owned and public cloud infrastructure into a single integrated service so customers can focus on strategic projects more important to their end users. Digital Fortress has geographic proximity to the leading cloud providers, carrier hotels, and peering networks to enhance hybrid IT performance and end user experience. With cloud-certified engineers working 24/7 combined with diverse networks and power infrastructure, the company delivers highly secure and reliable managed cloud solutions and colocation. Hundreds of customers rely on Digital Fortress to simplify infrastructure management.

Eaton – www.powerquality.eaton.com
Eaton's power quality portfolio encompasses a comprehensive suite of power management solutions, including uninterruptible power supplies (UPSs), surge protective devices, power distribution units (PDUs), remote monitoring, software, power factor correction, airflow management, rack enclosures and services. With all our products, Eaton strives for continued success in leveraging technical innovation to develop next-generation solutions. Eaton has continually grown its power quality business

through developing innovative products and services as well as strategic acquisitions of companies like Powerware, MGE Office Protection Systems, Best Power, Pulizzi, Aphel, and Wright Line.

EST Group - www.est-grp.com
EST Group is an IT solutions company, with a strong focus in providing integration and consulting services tailored around automating, managing, and securing your organization's IT environment. Our goal is for our clients to achieve maximum efficiency and productivity. We strive to provide the best experience our clients, partners, and employees have ever had with a consulting company. We work closely with Dell and received the South Central Partner of the Year award this year!

e-Trust – www.e-trustsecurity.com
E-TRUST is a cybersecurity company. Our solutions automates user´s Single Sign-On and Identity Management & Access control. Like tasks involving the granting, review and revocation users´ rights in IT systems. By working with us, companies can keep focus on their business without having to worry about access rights management. Our solution is unique because it automates the users´ rights management, whether they are in local premises, or in cloud services.

Forcepoint – www.forcepoint.com
Forcepoint safeguards users, data and networks against the most determined adversaries, from accidental or malicious insider threats to outside attackers, cross the entire threat lifecycle. Forcepoint protects data everywhere – in the cloud, on the road, in the office – simplifying compliance and enabling better decision-making to streamline security. Forcepoint empowers organizations to concentrate on what's most important to them while automating routine security tasks. More than 22,000 organizations around the world rely on Forcepoint. Based in Austin, Texas, with worldwide sales, service, security laboratories and product development, Forcepoint is a joint venture of the Raytheon Company and Vista Equity Partners.

Fortech – www.fortech-usa.com
Fortech is a software services company headquartered in Cluj-Napoca, Romania. Employing more than 550 software engineers and growing, Fortech is one of the largest IT service providers in the region, repeatedly included in Deloitte rankings of the fastest growing technology companies in Central and Eastern Europe. What sets Fortech apart is its technical prowess. Fortech's approach to software engineering combines deep technical know-how, Agile delivery methods and a blend of code quality practices and metrics refined over 12 years of experience. Fortech enables its clients to gain competitive advantage through dedicated software teams, capacity to scale and deep software engineering expertise. More than 100 clients have chosen Fortech as their software engineering partner, among which T-Systems, Swisscom, Symantec, Pfizer and Renault.

Fortinet – www.fortinet.com
From the start, the Fortinet vision has been to deliver broad, truly integrated, high-performance security across the IT infrastructure. We provide top-rated network and content security, as well as secure access products that share intelligence and work together to form a cooperative fabric. Our unique security fabric combines purpose-built ASICs, an intuitive operating system, and applied threat intelligence to give you proven security, exceptional performance, and better visibility and control-- while providing easier administration.

Gartner – www.gartner.com

Gartner, Inc. (NYSE: IT) is the world's leading information technology research and advisory company. We deliver the technology-related insight necessary for our clients to make the right decisions, every day. From CIOs and senior IT leaders in corporations and government agencies, to business leaders in high-tech and telecom enterprises and professional services firms, to technology investors, we are the valuable partner to clients in approximately 10,000 distinct enterprises worldwide. Through the resources of Gartner Research, Gartner Executive Programs, Gartner Consulting and Gartner Events, we work with every client to research, analyze and interpret the business of IT within the context of their individual role.

GDT - www.gdt.com
GDT is an award winning technology integration partner with expertise in the delivery of enterprise network, collaboration, mobility and data center technologies to service providers, large enterprises, and businesses of all sizes. In business since 1996, GDT is a Cisco Gold Certified Partner with triple master specializations in Cloud Builder, Collaboration, and Security. We have earned an impressive list of awards that includes Cisco awards for Global and US Architectural Excellence for Service Provider Architectures as well as Enterprise Partner of the Year for four consecutive years. Our long list of prestigious awards and our top-of-their-field experts make us one of the most respected VARs in the industry.

GREENSOFT SRL - www.greensoft.com.ro
Founded in 2002, GREENSOFT is one of the software service providers capable of incorporating innovation, tailored Java and GIS solution, SAP Portal services with the goal of increasing client competitiveness on the market. The company is providing tailored solutions integrated with SAP Portal, SAP-ISU, IBM App Seever, ESRI GIS in a wide range of domains: railway traffic, electrical energy, public administration, medical services, financial services, supply chain optimization.

GTSG – www.gtsg.com
GTSG is a data center services consulting, integration and managed services firm focused exclusively on today's data center. We bring value to clients in the development of data center strategy; executing flawlessly on migrations & relocations; in managed services and optimized performance. GTSG is relentlessly focused on delighting our data center clients as they face their toughest challenges

HPE/Intel – www.hpe.com
Hewlett Packard Enterprise (HPE) is an industry leading technology company that enables customers to go further, faster. With the industry's most comprehensive portfolio, spanning the cloud to the data center to workplace applications, our technology and services help customers around the world make IT more efficient, more productive and more secure. Intel (NASDAQ: INTC) expands the boundaries of technology to make the most amazing experiences possible.

IBM – www.ibm.com
IBM MaaS360 is the trusted enterprise mobility management solution to thousands of customers worldwide – from Fortune 500 companies to small businesses. We make working in a mobile world simple and safe by delivering comprehensive mobile security and management for applications, documents, email, and devices. Instantly web accessible, MaaS360 is easy to use and maintain and provides the flexibility organizations need to fully embrace mobility in every aspect of their business. Backed by the most responsive support in the industry, we put customers first by providing them with the best user experience for IT and employees. To learn more go to www.ibm.com/maas360.

Icaro Tech
Solutions for intelligent operations, including ITSM, Dashboards, Analytics and Cognitive Computing.

Imprezzio Global
End-2-end solution provider for digital transformation! Imprezzio Global helps its customers with part or all phases of the software development life cycle: from requirements gathering & clarification, research, architecture and UI/UX design to development, testing, maintenance and support.

Information Builders – www.informationbuilders.com
For more than 40 years, we've been helping customers turn their data into business value, and yet our products and services have never been more relevant than they are today. The technology landscape evolved and data got bigger, but our mission remains the same: To help our customers deliver better data and better analytics to more people, so they can make better decisions.

iTexico - www.itexico.com
iTexico is a global software technology company that focuses on helping businesses with mobile development throughout a project's life cycle through nearshore outsourcing. The company was founded by seasoned entrepreneurs in 2010 and has its headquarters in Austin, Texas, a regional office in Silicon Valley, and a wholly owned software development and delivery center in Guadalajara, Mexico. Since 2011, iTexico has experienced 500% growth and maintains strong business partnerships with many large-scale tech companies, including Appcelerator, Kofax, IBM, Xamarin, and Microsoft.
iTexico employs more than 120+ professionally trained mobile and cloud developers and provides dedicated teams for mobile and cloud development, testing, and support. The company has developed an innovative Extended Team as a Service (eTaaS™) model that allows clients to build a team, including project managers, analysts, and developers, that they can utilize when they need it and for the time they need it.

Jabra - www.jabra.com
Jabra is a leading international developer and manufacturer of a broad range of communications and sound solutions committed to let people hear more, do more and be more than they ever thought possible. The consumer and business divisions of Jabra markets corded and wireless headsets, plus mobile and in-office speakerphones that empower individuals and businesses through increased freedom of movement, comfort, and functionality.

Juniper Networks - www.juniper.net
Juniper Networks challenges the status quo with innovative products, solutions and services critical to businesses by transforming the economics of networking in the connected world. We create the most automated, scalable and secure networks for unprecedented agility, efficiency and value.

Kaspersky Lab – www.kaspersky.com
Kaspersky Lab is a global cybersecurity company founded in 1997. Its deep threat intelligence and security expertise is constantly transforming into security solutions and services to protect businesses, critical infrastructure, governments and consumers around the globe. Over 400 million users and 270,000 corporate clients are protected by Kaspersky Lab technologies.

Konics – www.konics.it

More than solutions, we delivery Tranquility! Konics is specialized in Monitoring of IT environment and Backup/Restore management (more than 3 years with 100% success in restore requests). Born in 2002, our focus is IT Operation and help customers to take better decisions, raising the IT process maturity level and working to make "IT as IT should be!"

LogRhythm – www.logrhythm.com
LogRhythm, a leader in security intelligence and analytics, empowers organizations around the globe to rapidly detect, respond to and neutralize damaging cyber threats. The company's award-winning platform unifies next-generation SIEM, log management, network and endpoint forensics and advanced security analytics. In addition to protecting customers from the risks associated with cyber threats, LogRhythm provides innovative compliance automation and assurance, and enhanced IT intelligence.

M&S Technologies
M&S Technologies is a premier provider of enterprise IT solutions and services, specializing in IT Security and Network Infrastructure. We combine best in class technology, services, support and training from highly certified network and security experts. Since our founding in 2004, we have enabled our clients to manage risk, meet compliance requirements and reduce costs while strengthening their company security posture and network infrastructure. Today's business climate dictates that IT investments be strategic, practical and make an immediate impact. Our experience, scale, stability, technical expertise and service make us one of the most trusted solutions providers in the industry. We create solutions for every type of business, from Fortune 500 clients to SMBs, not to mention government, healthcare, and education organizations.

Making Sense – www.makingsense.com
As an International Technology Company, Making Sense offers end-to-end UX-focused software product development. We're a team of analysts, engineers and designers working from offices in the United States, Argentina and Mexico, providing end-to-end UX-focused software development to companies seeking to scale in product innovation. Making Sense offers the best of both worlds, the cost benefits of a nearshore model with timely communication & support on site.

MC1
MC1 is a leading provider of mobile Field execution technology that integrates with pre-existing Cloud, ERP and CRM systems. With MC1 systems, you can enhance your bottom line, increasing revenue and reducing cost by an average of 20%, on the field and remote teams
Come and talk to us to find out why MC1 is cited by Gartner on the 2016 Market Guide for Retail Execution and Monitoring Solutions for the Consumer Good Industry and discover new ways to do more and better with your Field Teams.

MexicoIT
MexicoIT is a joint program between the Mexican Federal Government and the Information Technologies Industry represented by CANIETI, the National Chamber for Electronics, Telecommunications and Information Technologies. It is one of several initiatives under a national public policy umbrella designed to strengthen the capabilities of our Country´s IT Industry and raise awareness and value of Mexico as a leading global sourcing destination. Mexico´s potential is sustained on our industry strengths, human capital, geographical proximity as the leading competitor in the Nearshore market and a high level of similarity in business culture with our NAFTA partners. Stay close, go further.

Mimecast – www.mimecast.com

Mimecast (NASDAQ: MIME) makes business email and data safer for 18,000 customers and millions of employees worldwide. Founded in 2003, the Company's next-generation cloud-based security, archiving and continuity services protect email and deliver comprehensive email risk management in a single, fully-integrated subscription service. Mimecast reduces email risk and the complexity and cost of managing the array of point solutions traditionally used to protect email and its data. For customers that have migrated to cloud services like Microsoft Office 365, Mimecast mitigates single vendor exposure by strengthening security coverage, combating downtime and improving archiving.

Netreo – www.netreo.com
Netreo's OmniCenter provides single-pane-of-glass dashboard views into the entire IT enterprise. Infrastructure, telephony, applications, email, virtualization and cloud services – all on one beautifully crafted screen, along with powerful incident management functions and automated reporting. OmniCenter is appliance-based (hardware, virtual or cloud-based) with no clients, agents, or probes – so implementation is a breeze. We use a simple, consumption-based subscription model in which all modules, functionality, and support are embedded into one low fee. No surprises. No terms. No hassles. We make enterprise-class monitoring tools available to the Mid-Market in a way that no one else can compete with.

Nybble Group - www.nybblegroup.com
Nybble Group is an Argentinian software company that since 2005 has been providing web and mobile solutions to business of various kinds and sizes across the world. Our Software Engineering division specializes in delivering advanced near-shore software development services working with: Microsoft .NET, JAVA, PHP, NodeJS, AngularJS, React, Drupal. Our Software Solutions division focuses on delivering tailored implementations of Digital Platforms for Productivity & Collaboration based on the following technologies: Drupal/Drupal Commerce, Magento, Alfresco, jBPM/Activiti, Fluig and Odoo.

Object Technology Solutions Inc. - www.otsi-usa.com
Object Technology Solutions Inc. is dedicated to helping customers around the world leverage IT to empower their business through cost effective services, solutions, and consulting. Founded in 1999 and headquartered in Overland Park, Kansas, OTSI offers global reach and local delivery to companies of all sizes, from start-ups to Fortune 500s. Through offices across the US and around the world, we provide universal access to exceptional talent and innovative solutions in a variety of delivery models to reduce overall risk while optimizing outcomes & enabling our customers to thrive in a global economy.

Prime Systems
PrimeBuilder is a rapid development platform for mobile solutions that puts together simplicity and top notch technology to help organizations save precious time and improve their highly mobile workforce management. Do not be caught unprepared for the upcoming digital tsunami which, according to Gartner, is approaching fast! This is exactly where our codeless and instantaneous deployment makes a lot of difference!

Proficio - www.proficio.com
Proficio is an award-winning provider of cloud-based security and compliance solutions, and is changing the way organizations defend against advanced threats and prevent security breaches. Proficio's ProSOC service provides highly accurate 24×7 security monitoring and alerting, advanced threat detection and

automated response services. Proficio is the trusted security service provider of some of the world's leading utility, healthcare, industrial and consumer-focused organizations.

Quadion Technologies - www.quadiontech.com
We craft great software. We are an agile software development company that uses Scrum and Kanban to incrementally deliver top-notch, tailor-made software solutions. Over 10+ years we've been offering our ISO 9001:2008 certified services to an impressive set of international clients in a wide variety of industries including government, engineering, entertainment, media, health services, tourism and finance. We are headquartered in Buenos Aires, Argentina, where we host a team of highly creative and talented professionals with experience in web (.NET, Java, Ruby on Rails) and mobile (iOS, Android) platforms.

Quarksoft - www.quarksoftllc.com
Quarksoft is a multinational technology and consulting firm recognized by Forbes, Ernst & Young, and American Express. We are a trusted partner for application development, maintenance and any of your software-related requirements for desktop, enterprise, and mobile platforms. We understand how to efficiently build partnerships with new global vendors, with all of the challenges and rewards involved. We help our customers effectively reduce costs, allocate flexible headcounts, access highly specialized expertise, and allow internal teams to focus on the "next big thing" that will drive their business forward. Regardless of your preferred flavor for working with a trusted partner – on-premise, onshore, nearshore, or offshore – Quarksoft North Aamerica is your partner in leveraging and delivering the power of technology.

Requestia - www.requestia.com
Requestia introduces a new way to offer services to your employees and users. From IT to HR, requests can easily be done through a corporate portal or mobile devices. Requests extends common IT best practices such as ITIL to other groups and departments. Requestia is a forms-based workflow application development. Integration options for several platforms are available through API's and WebServices. Requestia is available in Cloud Computing, supported by Amazon Web Services infrastructure.

Resource IT
Resource IT is a global IT Integrator with 3,000 employees, 300 clients and 20 offices across 5 countries. The company offers proprietary and partners solutions such as SAP, Salesforce, among others.

Rimini Street - www.riministreet.com
Rimini Street is the global leader in providing independent enterprise software support services. The company has redefined enterprise support services since 2005 with an innovative, award-winning program that enables Oracle and SAP licensees to save up to 90 percent on total support costs. Clients can remain on their current software release without any required upgrades for at least 15 years. Over 1,400 global, Fortune 500, midmarket, and public sector organizations from a broad range of industries have selected Rimini Street as their trusted, independent support provider.

Romania IT
The Association for Information Technology and Communications of Romania (ATIC) is the first independent non-governmental organization in the IT&C field in Romania. ATIC is a right member of the following international organisms: WITSA (www.witsa.org); CEPIS (www.cepis.org) and IT STAR (www.starbus.org). ATIC includes the most important Romanian IT&C companies as full members as well as well-known professionals from universities and research field as individual members. We are in

contact with the majority of the Romanian companies and we are able to help the development of partnerships in various areas of ICT.

Ropardo – www.ropardo.ro
ROPARDO is an independent leading software engineering company providing customers with key competitive advantages - Innovation, Quality, Timely delivery, since 1994. With the latest tools and agile methods, we create beautiful highly performing products and platforms as well as user-friendly mobile, cloud or web applications. Ropardo custom software development services cover the complete development life cycle to build a solution from the ground, migrate an existent product to a new platform or re-engineer an existing solution using modern technology. We master Cloud, big-data, web & mobile apps, Agile and DevOps to build commercially efficient software that enables users to transform your vision into actions.

Ruckus Wireless - www.ruckuswireless.com
Ruckus Wireless, now part of Brocade, delivers simply better wireless for approximately 70,000 enterprise, service provider, government and small business customers worldwide. The company is focused on technology innovation, partner ecosystems and customer service—yielding the best possible wireless experience for the most challenging indoor and outdoor environments. Its Smart Wi-Fi platform delivers scalable, high-performance Wi-Fi with simplified control and management for on-premise and cloud-based Wi-Fi deployments, along with new services for secure on-boarding, policy management, location services and analytics that enable new business opportunities.

SAS – www.sas.com
For today's organizations, it's all about getting to relevant data quicker and making decisions faster. Enter SAS® Analytics. No matter the size of your business or your data, SAS provides everything you need to derive valuable insights. SAS offers a comprehensive, fully integrated suite of analytics solutions with the same power as our full-size solutions at a price point you can afford and with an interface that's easy to use. Start by using the capabilities you need right now, and add more as you go – without paying steep integration costs later. Learn more: sas.com

Scale Computing - www.scalecomputing.com
Scale Computing is the industry leader in complete hyper-converged solutions with thousands of deployments spanning from the SMB to the distributed enterprise. Driven by patented technologies, HC3 systems install in minutes, can be expanded without downtime, self-heal from failures, and automatically optimize workloads to maximize price-performance.

SecureWorks – www.secureworks.com
SecureWorks provides an early warning system for evolving cyber threats, enabling organizations to predict, prevent, detect and respond rapidly to cyberattacks. Combining unparalleled visibility into the global threat landscape and powered by the Counter Threat Platform – our advanced data analytics and insights engine – SecureWorks minimizes risk and delivers actionable, intelligence-driven security solutions for clients around the world

SHI – www.shi.com
Founded in 1989, SHI is a $6 billion+ global provider of information technology products and services to Corporate, Enterprise, Public Sector and Academic customers of all sizes. From software and hardware

procurement to IT asset management and cloud computing, SHI delivers custom IT solutions for every aspect of your environment.

ShoreTel - www.shoretel.com
ShoreTel, Inc. is a leading provider of brilliantly simple IP phone systems and unified communications solutions powering today's always-on workforce. Its flexible communications solutions for on-premises, cloud and hybrid environments eliminate complexity, reduce costs and improve productivity. Recognized for its industry-leading customer experience and support, ShoreTel's innovative business phones, application integration, collaboration tools, mobility, and contact center applications enable users to communicate and collaborate no matter the time, place or device, with minimal demand on IT resources. ShoreTel is headquartered in Sunnyvale, Calif., and has regional offices and partners worldwide.

Silver Peak - www.silver-peak.com
Silver Peak gives enterprises and service providers the flexibility to securely connect users to applications via the most cost-effective source of connectivity available. With Silver Peak's WAN solutions, customers can augment or replace MPLS networks with secure broadband Internet connectivity, (often referred to as an SD-WAN) while dramatically reducing WAN costs and complexity. Customers benefit from unprecedented levels of visibility, control and security over all traffic traversing the WAN, while improving application and network performance. With Silver Peak, sites can be rapidly and non-disruptively extended, moved, or changed as business demands evolve.

SimpliVity – www.simplivity.com
SimpliVity was founded in 2009. Our founders were intent on building the "right" product to address the identified market problem versus entering the market with a lesser product. This required 43 months of development in stealth mode, perseverance, passion and creativity to drive forward. Why 43 months? SimpliVity's innovation is not additive and complementary to in-place data center technology; it is revolutionary and disruptive. As a result, SimpliVity is well positioned to address the hyperconverged infrastructure market segment, one of the fastest growing in the $107B IT infrastructure market.

Softech - www.softech.ro
Softech SRL by its tech brand – Codespring, promotes software development and outsourcing services from Cluj-Napoca, Romania, to the global market. We develop custom solutions and add-ons covering the entire life cycle of a complex software development project.
The team provides exquisite services of software development, software outsourcing, software testing, IT Outsourcing, IT Security, customer assistance and mobile development.
Our strengths are a sound expertise of 18 years in ITC projects, dedicated teams, a European business culture and the ability to fine-tune any cooperation.

Sophos – www.sophos.com
Today, more than 100 million users in 150 countries served by a global network of more than 20,000 channel partners rely on Sophos for trusted, simple solutions to complex security challenges. We assist our partners in identifying opportunities to retain and grow their customer base and increase profits. In an increasingly complex security environment, we work with partners to make security simple to deliver, implement and manage. Our Partner Program provides partners with protection for deal registrations, attractive margins and joint lead generation initiatives. We also support our partner's sales and technical

teams with up-to-date certification, helping them stay ahead of the latest threats and provide better service to their customers.

StorageCraft – www.storagecraft.com
StorageCraft Technology Corporation develops best-in-class business continuity software and services for physical, virtual, and hybrid environments running on Windows and Linux systems. StorageCraft's award-winning solutions for backup, disaster recovery, system migration, data protection, and cloud services, help you and your clients recover every time, everywhere, from any disaster.

Taller Technologies
Taller Technologies Argentina is a service company which provides high-quality and customized software development. We are the ideal partner for technology companies to add innovation and value to its products and services, through software. We provide our services with a team of 60 engineers working in our offices in Córdoba, Argentina. We have certified all our internal processes under the ISO 9001:2008 standard. We apply proven Software Engineering and Project Management practices, adapted to each project. We have experience working in projects with very demanding requirements in terms of process and formality, and in fast-paced projects with tight schedules and unstable requirements using Agile/Scrum.

TGV - www.tgvamericas.net
TGV is a global supplier of software development and consulting services, with extensive experience integrating software solutions and platforms. Among our clients you can find 10 Fortune500 companies. Our company's staff (over 300 professionals) has delivered 400.000 man/hours in 2015 following our CMMI Level 3 certified software development processes. We master a wide variety of technologies like Java - .Net - PHP - SAP R/3 and JD Edwards. With offices in the US, our near shore model allows us to deliver great quality, in the same time zone, at a very competitive price.

The Comtel Group – www.thecomtelgroup.com
Many organizations are finding navigating telecom has become complex and painful. Whether due to over-billing, poor network performance that impacts mission critical business, or the continuous finger-pointing, many clients have had enough. The Comtel Group's industry leading "Carrier Management" solution helps eliminate the burden and deliver an experience "the way it should be." Comtel's Audit Services carefully analyze, reconcile and optimize your current telecom services. Our proven methodology and software effectively identify ways to reduce your costs while customizing your network to meet current and future business needs. Lastly, Comtel's codified approach delivers incisive leadership needed to ensure you enjoy the network reliability, predictable Service Migrations, and outstanding Lifecycle Support.

The Newberry Group - www.newberrygroup.com
Newberry Group is an employee-owned IT firm specializing in information assurance. Our experienced team provides cyber security solutions, IT support, consulting, integration, product training, and reseller services. Newberry has paired with some of the most highly recognized technology providers in the industry to include Barracuda Networks, Cisco, Crowdstrike, FireEye, Forcepoint, ForeScout, Gemalto, Gigamon, Imperva, LogRhythm, RSA, Skybox Security, and ZeroFOX. Newberry offers a complete service package that includes professional services, product training and product purchases.

ThousandEyes - www.thousandeyes.com

ThousandEyes is a Network Intelligence platform that delivers visibility into every network an organization relies on, enabling them to optimize and improve application delivery, end-user experience and ongoing infrastructure investments. Leading companies such as Equinix, ServiceNow and Twitter, as well as eBay and other members of the Fortune 500, use ThousandEyes to improve performance and availability of their business-critical applications. ThousandEyes is backed by Sequoia Capital, Sutter Hill Ventures, Tenaya Capital and GV (formerly Google Ventures), and has headquarters in San Francisco, CA.

Tintri – www.tintri.com
Tintri VM-aware storage is the simplest for virtualized applications and cloud. Organizations including GE, Toyota, United Healthcare, NASA and 6 of the Fortune 15 have said "No to LUNs." With Tintri they manage only virtual machines, in a fraction of the footprint and at far lower cost than conventional storage. Tintri offers them the choice of all-flash or hybrid-flash platform, converged or stand-alone structure and any hypervisor. Rather than obsess with storage, leaders focus on the business applications that drive value—and that requires that they keep storage simple.

TISA - www.tisa-software.com
TISA is a Software Engineering company with more than 16+ years in the market and local offices in United States, Argentina and Colombia. Our Near-Shore model makes possible to keep a closer relationship with our Customers, in order to understand their needs and the business challenges they are facing. We provide innovative development services using the latest technologies like Web, Mobile, Augmented and Virtural Reality, with a special attention to the details in order to create products that supports current and future needs. We support our community through different initiatives like BeenMissing, a software platform we donated to the Harris County Sheriff office to search for missing people.

Veeam Software - www.veeam.com
Veeam® recognizes the new challenges companies across the globe face in enabling the Always-On Enterprise™, a business that must operate 24/7/365. To address this, Veeam has pioneered a new market of Availability for the Always-On Enterprise™ by helping organizations meet recovery time and point objectives (RTPO™) of less than 15 minutes for all applications and data, through a fundamentally new kind of solution that delivers high-speed recovery, data loss avoidance, verified protection, leveraged data and complete visibility. Veeam Availability Suite™, which includes Veeam Backup & Replication™, leverages virtualization, storage, and cloud technologies that enable the modern data center to help organizations save time, mitigate risks, and dramatically reduce capital and operational costs, while always supporting the current and future business goals of Veeam customers.

Zerto – www.zerto.com
Zerto provides enterprise-class disaster recovery and business continuity software specifically for virtualized data centers and cloud environments. Zerto's award winning solution provides enterprises with continuous data replication & recovery designed specifically for virtualized infrastructure and the cloud. Zerto Virtual Replication is the industry's first hypervisor-based replication solution for tier-one applications, replacing traditional array-based BC/DR solutions that were not built to deal with the virtual paradigm.