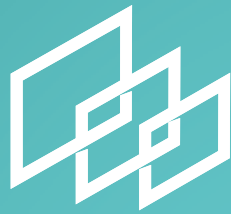


Software

Lenovo™



Unified
Workspace

Grow your workforce.
Not your IT budget.



SCALING THE WORKFORCE EFFECTIVELY IN PARTNERSHIP WITH THE IT ORGANIZATION

With Lenovo Unified Workspace it's as easy to ramp on 100 new hires as it is to ramp on one - all with a reduced load on IT and a slick, intuitive experience for your employees.

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Growing your business often means you have to grow your headcount. And this creates the challenge of effectively scaling your workforce without putting cost and resource pressure on your IT team, processes and infrastructure. At the same time ramping on those employees quickly is key to realizing the return on your staffing investment.

Unified Workspace enables IT to connect new on-site employees, new branches or regional offices, remote workers or teams acquired via mergers or acquisitions to all the web-based and SaaS applications, legacy Windows apps, remote desktops and file shares they need to be truly successful - all in a simple, technology-independent user experience.



The IT team is constantly under pressure to pull technological, human, and business resources together to improve productivity. This is amplified even more when a large number of users need to be set up with apps, devices and network resources at once. Unified Workspace minimizes this pain by enabling the organization to:

- Deliver IT services through the web
- Provide a consistent experience across multiple devices
- Allow remote access to files, applications and reports through secure connections
- Allow remote access on personal devices
- Enable users to add links to their own web apps
- Give users access to public and private resources with a single password
- Enable Bring Your Own Device (BYOD) policies that work for employees without stressing out IT
- Reduce help desk costs by decreasing the number of calls and requests for simple services



STREAMLINE COSTS WITHOUT COMPROMISING USER EXPERIENCE

As the saying goes, "You can have it fast, good or at a low cost, but you can only pick two". But with Unified Workspace you can have it all - including an intuitive single pane of glass experience for new employees and a simple and fast process for IT - for about the cost of a cup of coffee a month per user.



A simple and consistent Interface

UNIFIED WORKSPACE

A great user experience is key to bringing employees up to speed quickly



HTML5

Supports the following browsers: Internet Explorer, Chrome, Firefox and Safari



Dynamic

Interface adapts to the type of device so users receive a consistent experience



Navigation

Touchable tiles, swipe-enabled, type to search



Personalization

Favorites, My Tiles, wallpaper, recent links, webStore

Unified Workspace supports a wide variety of devices that can be used to access IT resources. This functionality is based on several technologies, such as HTML5, to run inside the most popular browsers. As a result, users get anytime, anywhere access to important information and applications on their favorite devices.

This type of consistent experience across all your devices is a critical part of delivering the most effective workspace. Unified Workspace will be intuitive to new employees with:



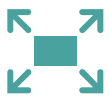
HTML5

This technology allows us to deliver the best web-based experiences on the most popular browsers, including: Chrome, Firefox, and Safari.



Familiar Navigation

Use touchable tiles, swipe-enabled motions, and type-to-search functionality that are familiar to users and make it easy to get started.



A Dynamic Interface

This interface has been designed to dynamically adapt to the type of device currently in use. This leads to a more consistent experience for each user.



Options for Personalization

Set up your Favorites, My Tiles, background wallpapers, recent links, and direct connection to webStore.

INCREASE NEW HIRE PRODUCTIVITY FOR A FASTER RETURN ON INVESTMENT



User experience is a top priority for organizations looking to improve employee productivity, engagement and satisfaction.

Unified Workspace makes it possible to deliver all the necessary files, applications and reports through a single user ID and password on any device, so it won't matter where they are located, or how they prefer to access network or IT resources. They'll always be able to interact with the tools, information, and programs they need.

Unified Workspace also makes Bring Your Own Device (BYOD) policies more feasible, which can lead to important cost savings along with productivity increases. While it is admittedly difficult to determine exactly how much productivity is added through BYOD policies, it is possible to make some good estimates.

For example, you could look at it this way: even if allowing employees to bring their own devices only adds an extra half hour of productivity each week, that would still mean 25 extra hours of productivity – from each employee – every year. It doesn't seem like much at first, but it can add up to significant levels of productivity in the end.

Unified Workspace makes it easy to keep everyone in the loop and ensure that when they need to get some work done, they'll have immediate access to everything they need.

DECREASE INFRASTRUCTURE AND SUPPORT COSTS PER USER



Unified Workspace opens the door for a lot of financial savings.

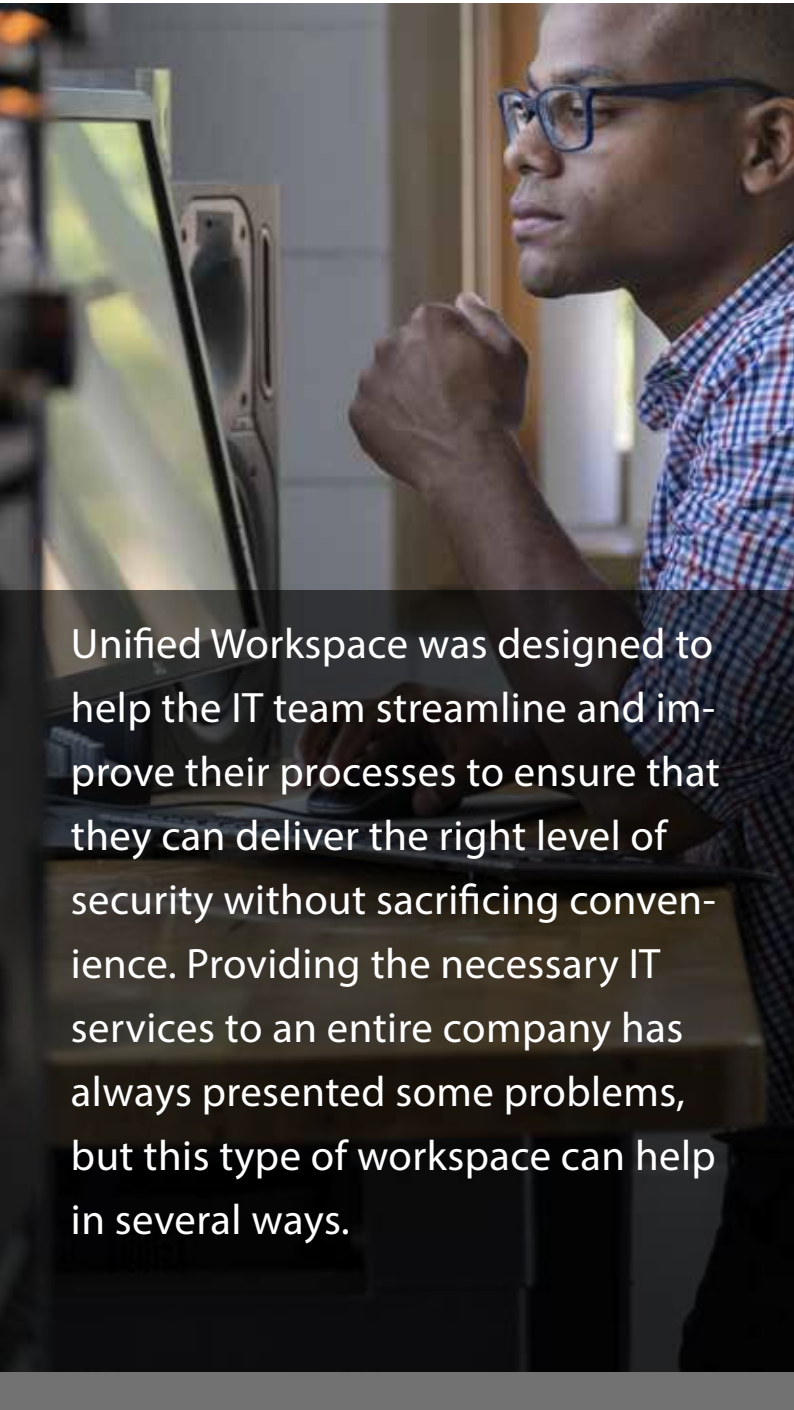
The first and most immediate improvement you will see is a reduction in technology acquisition costs.

A company's outlay for hardware and support is significantly decreased by switching to this kind of solution.

You can also enable better BYOD policies, extend the hardware refresh cycle, and even reduce the need for expensive VPNs.

Between the BYOD policy and a more centralized method of delivering applications and updates, the number of service calls will also go down. This will free up the IT team to spend their time on more productive and strategic activities instead of responding to each and every small problem.

SIMPLIFY ON-BOARDING AND ORIENTATION FOR NEW EMPLOYEES



Unified Workspace was designed to help the IT team streamline and improve their processes to ensure that they can deliver the right level of security without sacrificing convenience. Providing the necessary IT services to an entire company has always presented some problems, but this type of workspace can help in several ways.

Workspace Aggregation

- The IT team no longer has to contrive a number of point products just to keep everyone connected to the necessary data and applications. You can pull together elements that include SSO, remote file access, security, remote desktop, reporting, and management.
- Easily deal with the eventual overload of files, apps, and services that is so prevalent in modern business.
- Allow a range of end-user devices to access network resources without compromising security.

Leverage the current systems

- You can still use your current directory services and IT infrastructure instead of forcing a major change on the entire company.

STREAMLINE APPLICATION DELIVERY



Unified Workspace is designed to make the delivery process easier and ensure that everyone has access to the most recent tools and applications and files they need.

Delivering all the necessary applications and files to every employee throughout an organization can be difficult even when everyone is using the same equipment. If you allow staff members to bring their own devices to access the network, it gets even more difficult. Unified Workspace is designed to make the delivery process easier and ensure that everyone has access to the most recent tools, applications and files they need.

Application delivery technology integrates IT applications and resources into the user's workspace. Administrators can incorporate public cloud applications, internally hosted web applications, and all types of published Windows applications into the HTML5 workspace. In short, you can give your users access to all IT applications from a single, unified workspace.

A COMPLETE SERVICE PACKAGE

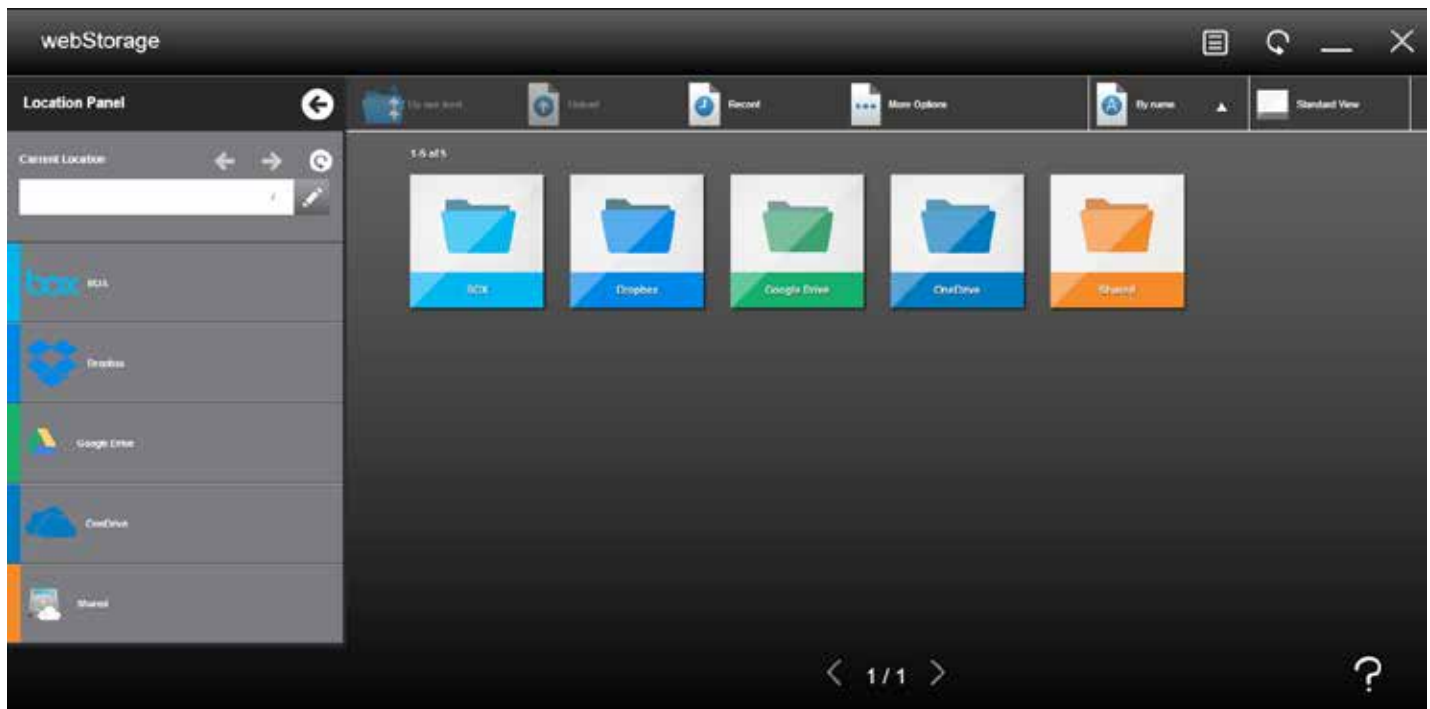


Unified Workspace offers a range of services that can integrate with an organization's entire IT infrastructure. A workspace is not just about the applications. It's a method of simplifying and streamlining entire processes. These services work together to provide real solutions, starting with the Workspace itself.

Unified Workspace

This is the "face" to your Unified Workspace and is built on web technologies (HTML5) to run inside your favorite browser. It offers a universal design that provides a common experience, so it won't matter how users access the network or interface with all of the other services included with Unified Workspace.





webStorage

Users can employ a private, on-line storage solution to access shared and home directories from any location without a VPN. Our HTML5 interface also makes it easy to access internal network file systems, whether they're shared, private, or public directories.

The web-based file explorer means that users can copy/paste, delete, drag-and-drop, rename, access and manipulate documents. webStorage can also

be integrated with cloud storage providers, such as Google Drive, Microsoft OneDrive, and Dropbox to provide a more aggregated view of all the necessary files.

Users will also have cloud-based editing options which will allow them to edit their documents using Google Apps and Microsoft Office On-line.

webPass

This feature provides simple password management for users that access workspace applications, storage, and reports.

Password Management allows users to authenticate once to their workspace (using a single user ID and password) and then immediately access all the necessary IT resources from a single location. Users no longer have to continually re-authenticate their credentials, because all the necessary credentials are stored in Unified Workspace's Lockbox, which encrypts all the sensitive data while making it readily available at the user's convenience. What this means to the average user is seamless authentication for all their applications, files, and reports.

webReports

Build, secure, and distribute dynamic database reports throughout the organization. These reports are readily available anytime and anywhere, so that the people who require critical information can immediately access it whenever it is required. This tool is built to support most ODBC/JDBC databases

- Forms
Collect and present information to both internal and external users. You can create your own web-based forms and distribute them throughout Unified Workspace. This makes it possible to easily gather critical information from both customers and employees.



UNIFIED WORKSPACE IN ACTION

Different companies require different solutions. While remote access may make a huge difference for one company, it might not have as large of an impact in another industry. However, any company can use Unified Workspace to improve many of their processes. Over the years, a wide variety of companies have seen Unified Workspace in action and discovered how it can impact their daily activities.



Simplified Access

Large organizations that have employees, customers, and partners in several locations all require access to specific files and data. With single sign-on and secure access, users can conveniently and quickly connect to files and apps from anywhere. This also enables organizations to quickly introduce new employees to these processes and get them immediately up to speed.



Mobility

Free your staff and allow them to work from almost any location. Remote access to files and data can make a huge difference, whether your employees are just on the road for a special meeting or working from a different location. But it goes beyond that. Customers and partners will also have access to the data they need (according on the available apps).



File Storage

Security and ease-of-access are crucial components of effective file storage. These files can be accessed from any location while remaining safe behind powerful security measures. It is designed to provide the most effective balance between convenience and safety.



User Experience

Unified Workspace provides a consistent experience across all devices through a webDesktop, so users will always be familiar with their interface and able to quickly access the files and apps they need. At the same time, users can customize their experience with personal tiles, icons, logos, and shortcuts.



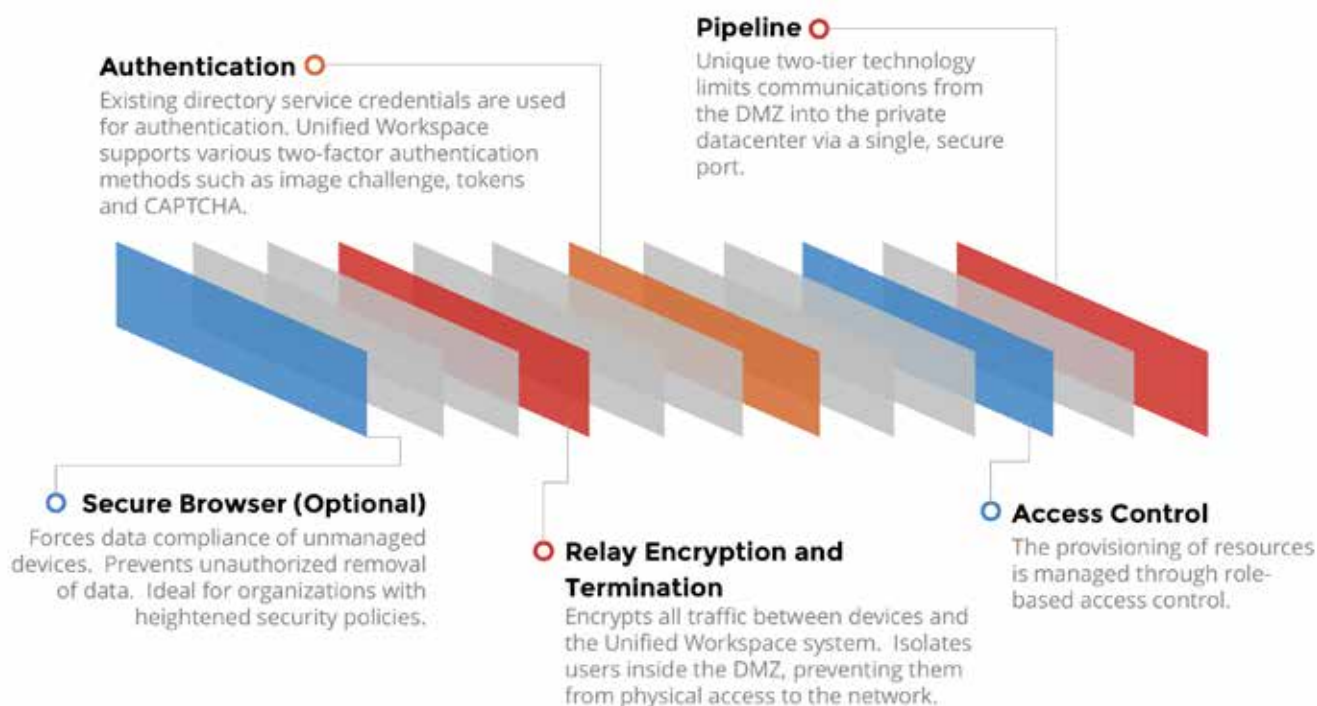
The user experience is further enhanced through our single sign-on technology, which allows access anytime, anywhere, and with any device.

It's also important to note that Unified Workspace can reduce your reliance on

virtual private networks (VPNs) to provide remote access. This will make it easier to unify global business operations because all they need is a browser and an internet connection.

SECURITY LAYERS

Secure end-to-end access to Unified Workspace



Our system employs a unique, two-tier architecture (Server/Relay) to make it easy to move IT services and applications into the data center or out to the end users. It starts with strong encryption methods but also includes a range of other security measures.



SSL Encryption

All communication between the end user and Unified Workspace is encrypted through SSL. This creates one common IP address and one secure port for all communication, which simplifies while it secures.




Pipeline

Our unique, two-tier technology creates a single connection between the DMZ and the internal data center. This Pipeline Technology allows simple and safe communications with internal applications and services.



Our security includes a number of secondary methods to improve authentication:

- Access Control
Users will only have access to the resources they've been assigned via standard role-based access control
- Secure tokens
Integrate with existing RADIUS-enabled one-time password tokens
- Directory attributes
Use a workforce ID, employee number, or other means of identification within the company to prove identity.
- Image-based
Deliver an image-based authentication challenge to the user so they can prove their identity
- webPass Lockbox
Any credentials for third-party apps can be stored in a centralized, secure directory



ENABLING A FLEXIBLE AND FREE WORKING ENVIRONMENT

Unified Workspace offers the flexibility and freedom new hires need to be truly successful. The extensive range of services provides convenient options for both end-users and IT staff, creating an environment in which connectivity, security, and convenience all work together to help grow your business without growing your IT budget.

Call or email us today to schedule a discovery session and demonstration with the contact info below.