Finally, something that simplifies your job

Introducing the powerful combination of eduphoria! educational software and the Dell 2335dn and 2355dn multifunction laser printers

"As former educators, we understand school districts, and we understand how to provide them with customer service. Our knowledge also allows us to provide powerful applicable web applications for school districts at an affordable price."

— Colin McDorman, eduphoria! President

eduphoria! SchoolObjects:aware™ has been recognized as a seamless evaluation experience for educators. Now, adding Dell multifunction laser printers makes it both efficient and inexpensive. With a strong focus on accuracy and performance, Dell is one of the few Tier-One partners with a dedicated K-12 sales force. Add Dell's dedication to quality, speed and joint deployment implementation, and this is an unbeatable team.

About SchoolObjects:aware

Redefine student data analysis with SchoolObjects:aware interactive, browsable format. Aware allows drilling from district to campus to teacher or student data and links with your roster with ease. But Aware is much more than a data analysis package; the individual student view allows staff members to log tutoring entries, journal parent communication and document District-specific interventions.

Collect, analyze and document your district data with Aware.

eduphoria! SchoolObjects:aware™

Success Stories

Janice Faris

Technology Dept.
Lewisville ISD
Lewisville, TX

- **eduphoria! software user since 2007**
- **52,000 students ▪ 13 cities ▪ 41 elementary schools ▪ 15 middle schools**
- **five high schools**
- **Five dedicated devices at each high school, three at each middle school and one at each elementary**

Lewisville ISD is a large Texas school district facing the same assessment issues most districts face. From budget restraints to accurate analysis requirements, Janice Faris needs quality, accuracy and flexibility from her plain-paper solution. During the past four years of utilizing Aware, Lewisville ISD has had a Data Coach at each middle and high school. The coaches analyze the data for each assessment given, meet with the team of teachers who administer the tests, go over the data, and discuss strategies for improvement. As a result, teachers are constantly modifying and/or adjusting their teaching to meet the needs of the students.

eduphoria! SchoolObjects:aware allows educators to administer assessments, scan the answer documents and analyze the data immediately. The data can be browsed in an interactive format that lets you drill from district to campus to individual teacher, even to individual student. Data is just a click away. "This is extremely powerful! A teacher no longer has to wait to see the results when it might be too late to adjust his/her instructional plan."

Lewisville ISD recently purchased 50 Dell 2335dn printers to use as dedicated euphoria! devices. Teachers, Assistant Principals and Data Coaches use the Dell multifunction printers, connected to dedicated computers. Because they replace older printer/scanners from another brand, the response has been loud and clear. "Everyone was ecstatic to get the new Dell 2335dn multifunction devices. They're loving them. The Dell 2335dn gets the job done, they're fast, and they're reliable," Faris said.

In fact, there has been a noticeable difference in speed. Dell worked directly with eduphoria! to maximize the efficiency between software and hardware, and the results are apparent.

Faris shared the overjoyed reaction of users with us in a recent interview and went on to explain more about the experience vs. her District's experience with the previous devices when used with eduphoria! solutions. "We have a very good relationship with Dell. Also, with the old printer/scanners, we only had a one-year warranty on their equipment, whereas we have three-year warranties on the Dell devices. Plus, Dell set up a professional support group of technicians to deal with any issues related to eduphoria-dedicated devices."

When asked if she had anything to share with others in her role regarding plain-paper scanning, Faris told us that her Data Coaches, educators with vast experience, say that those using eduphoria! SchoolObjects:aware should take the time to learn the Response Editor. It's efficient and effective if a scanned document shows there are errors. "One more thing," she added, "Keep the glass clean."

"Also, with the old printer/scanners, we only had a one-year warranty on their equipment, whereas we have three-year warranties on the Dell devices[1]."

Success Stories

Valerie Wilson

Technology Help Desk Coordinator
Klein ISD
Klein, TX

- **eduphoria! software user since 2006**
- **Recently replaced 52 scanners with 60 Dell 2355dn multifunction laser printers**
- **45,000 students**
- **Four dedicated devices at each high school, two at each middle school and one at each elementary**

Like most school districts, Klein ISD in Klein, Texas and its administrators want to make getting the job done easier for teachers. Valerie Wilson, Klein's Technology Help Desk Coordinator, is no different. Fast, reliable, quality performance is what everyone wants and needs. And according to Valerie, that's what she gets from eduphoria! SchoolObjects:aware and Dell 2335dn multifunction laser printers.

Finding a way to stay within budget while maintaining initiatives that make life for educators easier can be difficult. One way to reduce cost and increase efficiency is plain-paper scanning and testing. "District and campus-level testing is fast, easy and less costly using plain-paper testing", says Valerie Wilson, "And the ability to scan and provide instant results to all teachers makes it possible for reviews to accurately pinpoint areas where curriculum may not fully cover the concepts being tested."

Dell has worked closely with eduphoria! to make the hardware and software more compatible, thus making the scanning and scoring process faster. And Dell's professional support and purchasing process make trouble-shooting simpler and purchase approval time shorter. "Dell support provided fully-tested device drivers for use with the eduphoria! software that worked the first time, reducing downtime significantly during deployment. Of the 60 (Dell devices) we have deployed, not a single device-related issue or software bug has been found."

The success of the eduphoria! and Dell partnership has spread to those who benefit from it. End-of-year testing was reported to be a faster and easier process. According to Ms. Wilson, Klein ISD will be moving its OS to Windows® 7 next year and will be replacing the remaining old devices with Dell 2335dn and 2355dn multifunction laser printers.

Dell 2355dn multifunction laser printer

- Fast print speeds up to 35 ppm[2] and 600 x 600 dpi resolution
- Program daily tasks and manage print jobs with the 4.3" color LCD touch screen
- Print, fax, copy and scan all in one with standard auto duplex capabilities
- Up to 80,000 pages maximum monthly duty cycle
- Optional high-capacity toner cartridge prints approximately 10,000 pages[3]

"Of the 60 (Dell devices) we have deployed, not a single device-related issue or software bug has been found."

Success Stories

Valerie Sanchez

Department of Research and Evaluation
Socorro ISD
El Paso, TX

- **eduphoria! software user since 2010**
- **Recently replaced 44 devices with Dell 2335dn multifunction laser printers**
- **43,500 students** ▪ **44 campuses**
- **One new dedicated Dell device at each school**

It could be called the "Phoenix" of ISDs. Socorro ISD utilized Dell's printer and scanner trade-in offer to acquire 44 new Dell 2335dn multifunction laser printers. And it did so by letting very old equipment from the District's graveyard rise from the ashes and help fund the purchase. This saved Socorro ISD approximately 50% and allowed for one new Dell multifunction laser printer in each of the District's schools.

This enviable acquisition, combined with eduphoria! SchoolObjects:aware, has simplified the analysis of quizzes and tests. "The system is quick and simple and has been very useful to our Campuses and District Administrators. Curriculum Teams at the campus level are truly utilizing the many functions and tools that Aware offers," says Valerie Sanchez, with Socorro ISD's Department of Research and Evaluation.

Socorro ISD purchased the new Dell multifunction laser printers in 2011 as part of the rollout of eduphoria! SchoolObjects:aware. Feedback from teachers in the District has been positive. "They love them," says Sanchez, "The Dell devices combined with Aware makes the whole testing process cleaner and faster."

Socorro ISD has an established leadership team comprised of power users, curriculum coaches, instructional technologists and administrators. Teachers are trained to operate the Dell multifunction laser printers, but for some tests the coaches and technologists run the show. If teachers run into any issues, they turn to power users, though few issues have been reported. Socorro ISD's Dell devices are connected to a dedicated PC via USB and are located centrally in each campus, to be utilized by the entire school.

Socorro ISD is also planning to upgrade to Windows® 7 soon, currently running 32-bit OS. When asked what advice she has for school districts not yet running eduphoria! or utilizing Dell multifunction printers, Sanchez said, "take advantage of the trade-in deal!"

Dell 2335dn multifunction laser printer

- Fast print speeds up to 35 ppm[2] and 600 x 600 dpi resolution
- Print, fax, copy and scan all in one with standard auto duplex capabilities
- Up to 60,000 pages maximum monthly duty cycle
- Optional high-capacity toner cartridge prints approximately 6,000 pages[3]
- Share with every user on your network using Dell's Printer Configuration Web Tool

"The Dell devices combined with eduphoria! SchoolObjects:aware makes the whole testing process cleaner and faster."