

Participant	Question Text
Lisa Ferrante	
Kathy Fuetterer	Good morning, Lisa.
The Channel Company	
howard lee	hola
The Channel Company	Good afternoon all - thank you all for joining us. As a reminder for today's chat - you should also be dialed in to the audio bridge - the number is located at the bottom of the screen for reference - here it is again: 303-248-0285 code 4714241. Your line will be muted - please feel free to type any questions in to the chat window to the right of the slides during the presentation.
John Hennerberg	good morning!
Don Hedges	Good morning all!
The Channel Company	
Alex Khalil	Thank you all for joining, Eric and I hope you enjoy the presentation
The Channel Company	Please make sure you are also dialed into the audio bridge alongside the online portion if you are not already. 303-248-0285 code 4714241
Senthil Parthasarathy	How IoT and Digital Signage is connected?
Ted Ross	Is this slide deck available
The Channel Company	Yes, the slide deck will be sent out following today's live chat
Kathy Fuetterer	Selling Digital Signage in 3 Easy Steps: <a href="https://www-ssl.intel.com/content/www/us/en/technology-provider/sales/iot/digital-signage-easy-steps.html">https://www-ssl.intel.com/content/www/us/en/technology-provider/sales/iot/digital-signage-easy-steps.html</a>
Robert Piazza	Try this <a href="https://www-ssl.intel.com/content/www/us/en/technology-provider/sales/iot/digital-signage-easy-steps.html">https://www-ssl.intel.com/content/www/us/en/technology-provider/sales/iot/digital-signage-easy-steps.html</a>
Curtis Scott	TY
Robert Piazza	You're welcome.
The Channel Company	Thanks Robert!
The Channel Company	Please feel free to type any questions you may have into the chat box to the right of the slides
Robert Piazza	No problem :)
Zalmi Berger	Besides the slide deck is this being recorded for us to review?
Curtis Scott	what's the cost of the demo bundle?
Fernando Borja	Please send links on demo gear
The Channel Company	Zalmi, Yes, we will also send out the audio recording along with the slides

Zalmi Berger	GR8
Kathy Fuetterer	How to Sell Guide: <a href="http://www.intel.com/content/www/us/en/technology-provider/sales/iot/sell-digital-signage-solutions.html">http://www.intel.com/content/www/us/en/technology-provider/sales/iot/sell-digital-signage-solutions.html</a>
Kathy Fuetterer	Solution Guide: <a href="http://www.intel.com/content/www/us/en/technology-provider/sales/iot/digital-signage-for-growing-businesses.html">http://www.intel.com/content/www/us/en/technology-provider/sales/iot/digital-signage-for-growing-businesses.html</a>
kishor Chinchwadkar	What display and player hardware does Ingram distribute? What is the most popular player hardware?
Greg Hayman	How is pixel pitch for a specific need (outdoor, indoor) determined
Greg Hayman	outdoor road signage
kishor Chinchwadkar	Do you offer any virtual player (i.e., virtual desktop to drive a digital sign or kiosk)? Has anyone come to Ingram and ask for such a solution?
John Hennerberg	Thank You
Frank Basanta	Great presentation
Curtis Scott	TY
Eric Kenyon	For outdoor road signs you'll want a larger pixel pitch.
Robert Piazza	Thanks, have a good day :)
Fernando Borja	thank you
Tim Shivley	Thanks!