COMCAST BUSINESS

SOLUTIONS PROVIDER PROGRAM

IT'S A WIN-WIN FOR YOU...AND YOUR CUSTOMERS.

The Comcast Business **Solutions Provider Program** is a comprehensive indirect channel program that enables you to sell a full line of small, mid-market and enterprise business products from Comcast to your customers including **Internet** and **Ethernet** data with scalable bandwidth, a full portfolio of **Business Voice** services and **PRI Trunks**, and **Business TV**.

As a Comcast Business partner, you'll be able to diversify your portfolio and earn recurring commission while providing your customers with a valuable alternative solution to traditional Telco carriers, helping to make your business more competitive and successful.

We'll provide you with the sales, marketing, and operational support required in order to support your small and midmarket customers' needs.

Your customers will benefit from our reliable and scalable products and services that cost effectively address their demands for increased bandwidth, hosted cloud based applications, and other new emerging services.

Our services are delivered over our own private network – the nation's largest facilities-based last mile alternative to the phone company, built with redundant systems to ensure availability, providing an integrated and unparalleled product experience to your customers.

All backed by a company they know, respect and trust, with over 126,000 employees in 39 states and the District of Columbia.

The Comcast Solutions Provider Program – It's good for your business... and your customers.

WHY COMCAST?

- An alternative to traditional Telco carriers
- Faster Internet speeds
- Reliable voice services
- Scalable PRI Trunks
- A variety of TV options
- 24x7 Dedicated Business support

SERVICES & PRODUCTS

INTERNET SERVICES

- Downloads up to 150Mbps
- Hosted Microsoft® Exchange including Microsoft Outlook and SharePoint

ETHERNET SERVICES

- Bandwidth in flexible increments from 1Mbps to 10Gbps
- Improve response times of bandwith-intensive applications
- Reduce operating and maintenance costs with lower capital and operational requirements

VOICE SERVICES

- Best in call clarity
- Online voice mail management

PRI TRUNKS

- Scale service based on needs, in single channel increments
- Advanced business continuity features included

BUSINESS TV

- Variety of package options
- Monthly rate vs. rate based on seating occupancy

To learn more about the Comcast Solutions Provider Program:

E-mail – comcast_spp@cable.comcast.com or visit – business.comcast.com/solutions-provider

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