

Bitdefender BARTMER ARVANTACE NETWORK

Partner Advantage Network Why Partner with Us



Why become a Bitdefender partner?



#1 ranked technology. Experts' choice

Award-winning security.
Proven Excellence

With world leading quality comes recognition. Year after year, Bitdefender takes the most coveted awards in the industry.

Leading technology. Easy to deploy As a Bitdefender partner, you will deliver GravityZone, the unique security solution with the ability to reduce the total cost of securing endpoints.

Satisfied users.
Returning customers

Bitdefender's pride in high-quality service and technology ensures the security and satisfaction of our users.



We at Bitdefender love to communicate and we know our partners need to stay on top of things.



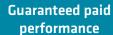
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Working together. Simple, easy and straightforward **Comprehensive support**

People are Bitdefender's most precious asset. Whatever you need, whenever you need it, you will find that we have the right people to help you grow and succeed.

Integrated tools

As we never stop improving, we are constantly finetuning the system and introducing new features to meet your needs.



A key philosophy at Bitdefender is that continuous success comes when results are directly and generously rewarded.



& Protected
Revenues

Deal Registration

As a Bitdefender partner, you have access to great tools such as Deal Registration, to support and protect your sales efforts

Account Protection

Ensures you will be the preferred partner to renew and develop new business in accounts that you've invested your time and effort into.







Bitdefender

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Benefits



Requirements Overview

Program Requirements	Partner Agreements Company Profile Business Plan		
Financial	Annual Revenue Attainment Goals		
Financial	Sales Professional Training & Certification	\rightarrow	
Requirements	Technical Professional Training & Certification		



